



Enhanced license utilization for leading insurance company

With HCL Mosaic: License analyzer and predictability tool for RISE with SAP

This license analyzer and predictability tool for RISE with SAP helps balance software spends and keep the system future ready.

Customer Challenges

The customer is a leader in the insurance service sector and brings to the table a significant market experience with 1MN+ policies in force. Due to a legacy ERP platform and overspending on software licenses, the customer faced multiple business challenges. These included lack of information on license conversion from SAP on-premises to cloud, one-stop multiplatform license solution, and replica instances and non-optimal license utilization. To overcome these challenges, the customer reached out to the HCL Technologies team for an optimal solution.

The HCL Technologies team engaged with the customer to understand their current system license usage and consumption in detail. They also gathered relevant information on the licenses to be purchased and software products that needed to be installed. After understanding the customer's existing usage metrics, the HCL Technologies team was able to help reclassify existing licenses.

Mosaic Solution powered by HCL SAP Ecosystem Unit

Mosaic is HCL Technologies' next-generation FinOps solution that enables existing SAP customers to systematically track, evaluate, and manage the software licenses, compliance, and optimization to aid ongoing monitoring capabilities.

For customers embarking SAP RISE journey, as was in this case, this cloud-native solution demystified their licensing needs by automatically translating their perpetual licenses into RISE full usage equivalent (FUE) ones.

Successful customer engagement

Insights from the tool highlighted several key pointers across customer's direct access, indirect access, infra sizing, as well as applicability and conformance of the existing system add-ons. Leveraging the built-in AI/ML models, the solution gave the forecast of user and DB growth over the next 5 years so that the customer could look at the right quantity to procure. In addition, the tool brought to the forefront that the consumed licenses by the customer were much higher than purchased licenses thus avoiding a possible compliance issue.

The HCL Technologies team submitted a single report covering all aspects of SAP RISE and empowered the customer to engage in a more structured and data-centric decision-making process. The tool helped the customer to easily add components not supported by S/4HANA into the system, including those that had to be purchased separately thereby giving a wholistic picture.

Through the Mosaic solution, HCL Technologies helped the customer reduce their shelf-ware, improve business metrics, and predict future license consumption and the corresponding costs.

Solution benefits to the customer



Expected license cost reduction by 15%



License shelf-ware optimization by 24%



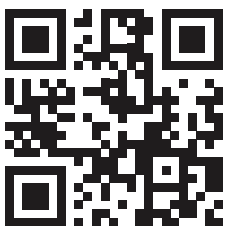
Avoided audit compliance issue potentially saving millions



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