

HCL HELPS HEALTHCARE MAJOR BOLSTER **DIGITAL HEALTH** TECHNOLOGY CAPABILITIES



Customer Profile



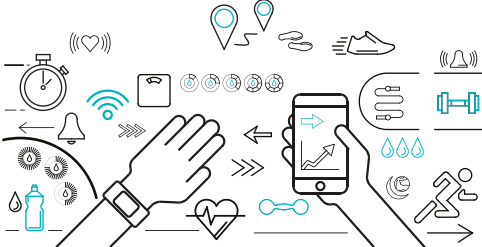
A leading healthcare conglomerate, the client operates in two business segments; pharmaceutical and nutraceutical and focuses on unfulfilled needs of consumers and patients worldwide. The pharmaceutical business revolves around developing and marketing products for both diagnosis and treatment of diseases related to the central nervous system, gastroenterology, oncology, ophthalmology, and cardiovascular. The client aims at creating innovative products and new market categories to ensure the well-being of the global population.



Customer Challenges

The client faced challenges in their attempt to improve patient care through objective data gathered from smart products such as Apple Watch, Fitbit, Carbon, and Samsung Gear which relates to patient compliance with prescribed medication regimen and their lifestyle patterns. The client was searching for an appropriate analytics algorithm which would help them gain actionable insights from the unstructured data. The backend came with a hive table which helped import data to the Hadoop environment. The company faced roadblocks in extracting behavioural context over time to tailor treatment according to the needs of patients with Serious Mental Illnesses (SMI). They aimed at developing a passive sensing mobile application which would enable full control and surveillance of the patients.

Our Solution

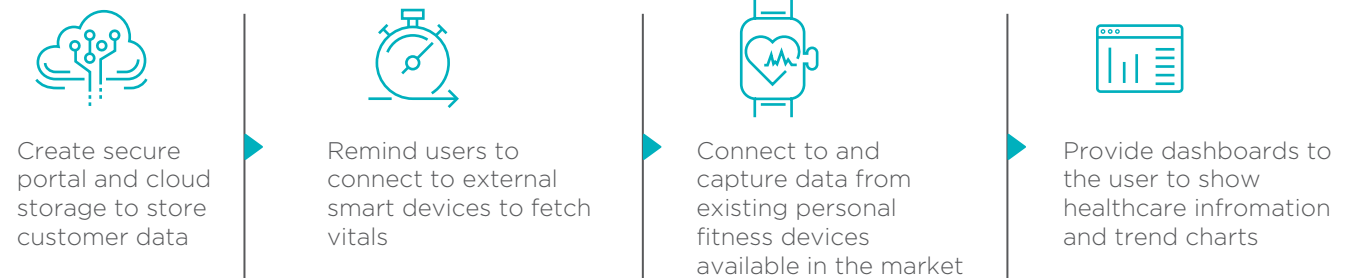


To ensure that the patients remain compliant with the prescribed drug regimen, the client gathered data from mobile sensors such as barometers, pedometers, and GPS (providing insight into the distance traveled by the patient).

The client also endeavored to gather data from call logs to ascertain how many calls were made and how the client interacts with the external world. The parameter-defined data is collected at regular intervals and sent to the backend, following which Cartesian coordinates and maps are used for calculation.

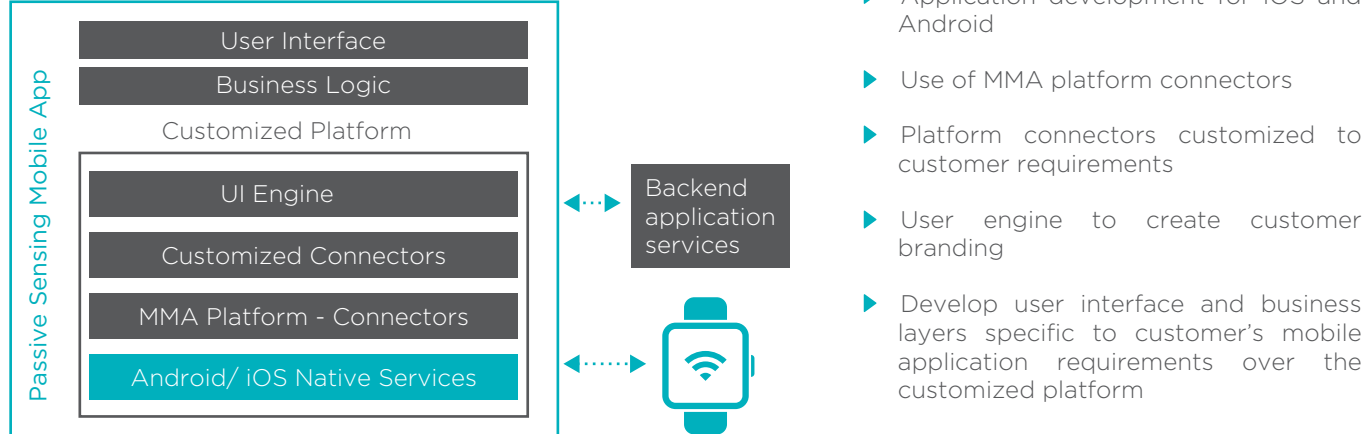
HCL's dedicated Internet of Things (IoT) business unit, IoT WoRKS™, facilitated the development of a Passive Sensing Mobile Application for both Android and iOS platforms, by deploying HCL's in-house Medical Mobile Application (MMA) platform. This platform, also an SDK, would ensure faster and standardized development of the Passive Sensing Mobile Application. In the first phase, the application was developed for patients as users, but was extended to other stakeholders such as healthcare providers.

As a part of the project, IoT WoRKS™ would enable a backend system both for data storage and authentication. **THIS PLATFORM WOULD:**

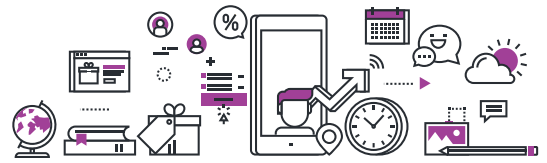


A **'DEFINE'** workshop was made part of the phased approach where HCL and the client collaboratively discussed end customer requirements and ascertained the reach of the mobile application.

HCL ADOPTED THE FOLLOWING APPROACH FOR DEVELOPING THE PASSIVE SENSING MOBILE APPLICATION:



Customer Benefits



- ▶ Healthcare information analysis which could be shared with clinicians and researchers
- ▶ Enhanced patient care through improved availability of objective data revolving around patient compliance with prescribed medication
- ▶ Easy availability of behavioral context which could be utilized to improve the lives of patients with SMI
- ▶ Reduction in cost and development effort by 30-35% with MMA
- ▶ Enabled a Passive Sensing Application which works when the application is in the background or foreground



Who Are We?

IoT WoRKS™ is a dedicated Internet of Things business unit from HCL Technologies that enables organizations to create best-in-class solutions by enabling IoT-led transformation. These solutions maximize effectiveness and returns on asset investments by creating efficient processes, new revenue streams and business models that deliver measurable outcomes. Recognized as a market leader in IoT by leading analyst firms, IoT WoRKS™ continues to strengthen its leadership position in fast-growing global IoT services and consulting market.

We have a differentiated solution portfolio which aims to enable connected workforce, connected products, connected infrastructure, and connected operations for the 21st Century Enterprises. With end-to-end IoT services for organizations across the three phases - Define, Build & Run - IoT WoRKS™ helps design enterprise IoT strategy, develop and run the IoT systems for realizing real business value. Solving the eminent challenges in the industry today with the research-led approach, IoT WoRKS™ has launched a platform, IoT COLLAB - the destination for IoT-led business transformation for 21st century enterprises to co-create transformational IoT roadmap & solutions with customers.

We continue to develop best-in-class IoT frameworks, wider and more mature solution offerings across key IoT business segments, as well as strengthening its IoT ecosystem play with the right partnerships, and engage customers with innovative business models to drive the phenomenal business transformation opportunity.

OUR IPs AND ACCELERATORS



DDX

Accelerator for device IoTization



IDEA Gateway

Reference design for an intelligent device



Pangea

Data Analytics platform



Platform

Acceleration Suite
Build next generation cloud services

WHEN YOU START WITH A TOP-RATED VALUE PROPOSITION, THE RATINGS FOLLOW



LEADER

Worldwide IoT Consulting & System Integration Services 2016

IDC MARKETSCAPE



LEADER

IoT Service PEAK Matrix™ Assessment & Market Trends

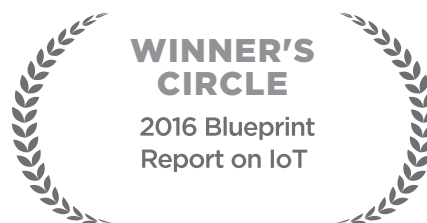
EVEREST GROUP



LEADER

Zinnov Zones 2016 - Global IoT Technology Services

ZINNOV



WINNER'S CIRCLE

2016 Blueprint Report on IoT

Hfs

Visit www.hcltech.com/iot for more information

To collaborate over a complementary IoT roadmap workshop, email us at iotworks@hcl.com



Hello there! I am an Ideapreneur. I believe that sustainable business outcomes are driven by relationships nurtured through values like trust, transparency and flexibility. I respect the contract, but believe in going beyond through collaboration, applied innovation and new generation partnership models that put your interest above everything else. Right now 115,000 Ideapreneurs are in a Relationship Beyond the Contract™ with 500 customers in 32 countries. **How can I help you?**

Relationship
BEYOND THE CONTRACT

HCL