



IMPLEMENTING IoT ENABLED CONNECTED HOSPITAL STRATEGY

The client is a US based global healthcare organization

Customer Pain Points



- Maintaining global leadership in the market by continuously innovating on new products.
- Improving quality of aftersales services to customers.

Challenges Resolved

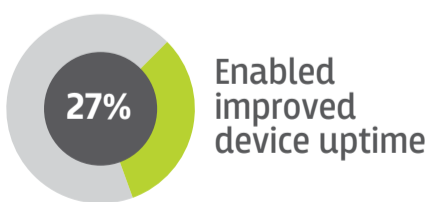


- Generate additional revenue streams by providing service such as usage-based cycles.
- Providing better product insights to the R&D and marketing teams.
- Launch connected products for a closed loop connectivity system that reduces field visit costs.

How we did it

- Rolled out end-to-end integrated solution stack.
- Integrated high-quality technology components used for remote monitoring solutions and machine data usage.
- Leveraged HCL's Platform Acceleration Suite (PAS) reusable solution accelerator for application development at the gateway and on the cloud to enable a uniform User Experience.
- Enabled end-to-end support for remote installation and monitoring.

IoT WoRKS Impact



- Eliminated storage costs associated with maintaining paper records.
- Enabled additional sales of close to 5,000 medical devices worldwide.



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