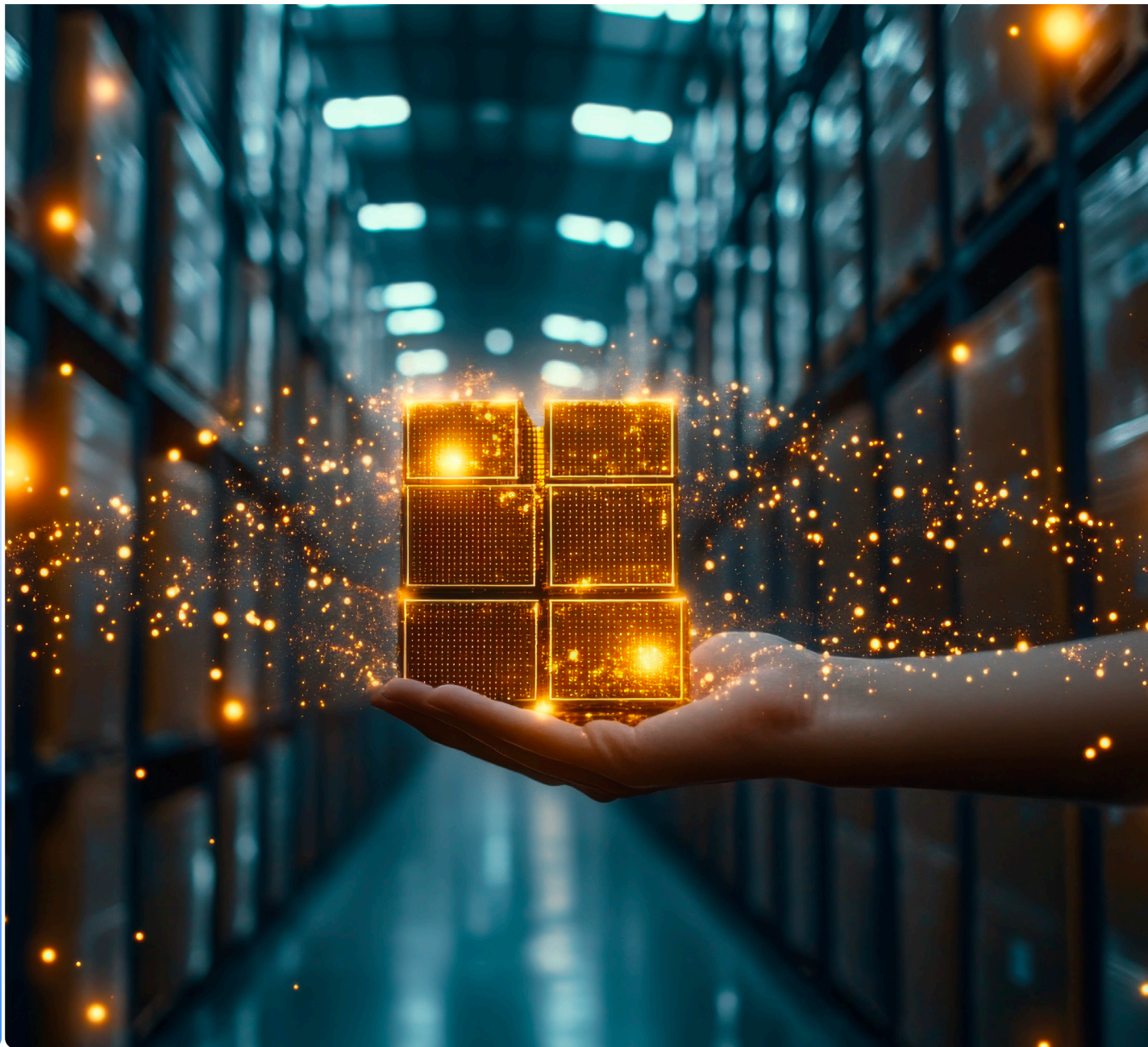


RETAIL 5.0 **SmartBuy**

AI-driven procurement



Procurement teams must make real-time purchase decisions amid ever-growing complexity. Important decision factors like commodity prices and supplier landscapes are in constant flux, while the decision-making timeframe becomes narrower.

Your procurement team's purpose can be distilled into one goal: make the best buying decisions while maintaining the highest quality standards. However, with such a volatile ecosystem, that goal is virtually impossible to achieve with confidence and consistency every time.

HCLTech SmartBuy wrangles this complexity into single, web-enabled interface to help procurement teams operate with confidence and efficiency. Corporate buyers can make informed purchase decisions that account for both current state and future market forecasts.

It's a win-win: with HCLTech SmartBuy, corporate procurement teams make data-backed purchase decisions that free up their manual workload for more strategic tasks, all while reducing company costs.

HCLTech SmartBuy

is an AI-powered solution framework that constantly learns about the procurement landscape through real-time data from internal and external sources. It removes the heavy lifting of aggregating these sources and enables the user to make informed buying decisions with confidence.

- Raw material prices
- Historical RFQs, negotiations, invoices, litigation and contracts
- Commodity price indices
- Industry news and expert blogs
- Social media sentiment from domain experts, traders and analysts

HCLTech SmartBuy Helps Answer Critical Business Questions

- At what price should I buy a commodity and when?
- What are the effects of external events on product, component, or commodity prices?
- How can I identify alternate materials and suppliers?
- How do I automate business processes to limit buyer interventions?
- How do I better negotiate with suppliers?

Features



Commodity pricing:

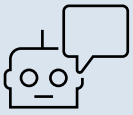
Your view includes both real-time pricing and forecasted future pricing to paint a complete picture of the commodity market landscape.



Supplier ratings & recommendations:

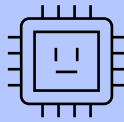
Explore supplier pricing and volatility with an easy-to-understand scorecard with AI-powered recommendations on who to select





Total budget YTD expenditure by commodity:

Quickly reference your expended and remaining budget to make contextual buying decisions.



Enterprise-grade scalability:

SmartBuy is built with the premier AI procurement platform for business. You can discover hidden insights, engage in new ways, and prepare and decide with greater confidence.

Benefits



Empowered corporate buyers and procurement teams



Improved forecast accuracy that accommodates external factors



Eliminated superfluous research prior to buying



Enhanced compliance with corporate goals on spend management



Stronger negotiating power with supplier

Why HCLTech?

HCLTech SmartBuy is a battle-tested solution with a track record of saving millions of dollars in invoice processing, contract negotiation and RFQ improvement in procurement productivity. HCLTech is renowned for its tech engineering expertise and execution-focused approach that enables enterprises to achieve their next-gen digital journeys at speed and scale. Our expert team will be by your side to manage end-to-end installation, training, and all future updates related to HCLTech SmartBuy.



HCLTech | Supercharging Progress™

HCLTech is a global technology company, home to more than 218,000 people across 59 countries, delivering industry-leading capabilities centered around digital, engineering, cloud and AI, powered by a broad portfolio of technology services and products. We work with clients across all major verticals, providing industry solutions for Financial Services, Manufacturing, Life Sciences and Healthcare, Technology and Services, Telecom and Media, Retail and CPG, and Public Services. Consolidated revenues as of 12 months ending September 2024 totaled \$13.7 billion. To learn how we can supercharge progress for you, visit hcltech.com.

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