

Mobility for enterprises with Samsung

Empowering your workforce
with secure, scalable and
seamless mobility



The modern mobility **challenge**

Today's hybrid workplaces demand anywhere-anytime access, but managing a diverse mobile device ecosystem across geographies and user roles isn't easy. Organizations face increasing pressure to:



Ensure mobile data security

Standardize device experiences

Maintain control over large device fleets

Did you know?

- **70%** of data breaches are tied to mobile vulnerabilities
- **45%** of frontline workers face productivity issues from device problems
- **37%** of enterprises lack visibility into mobile usage

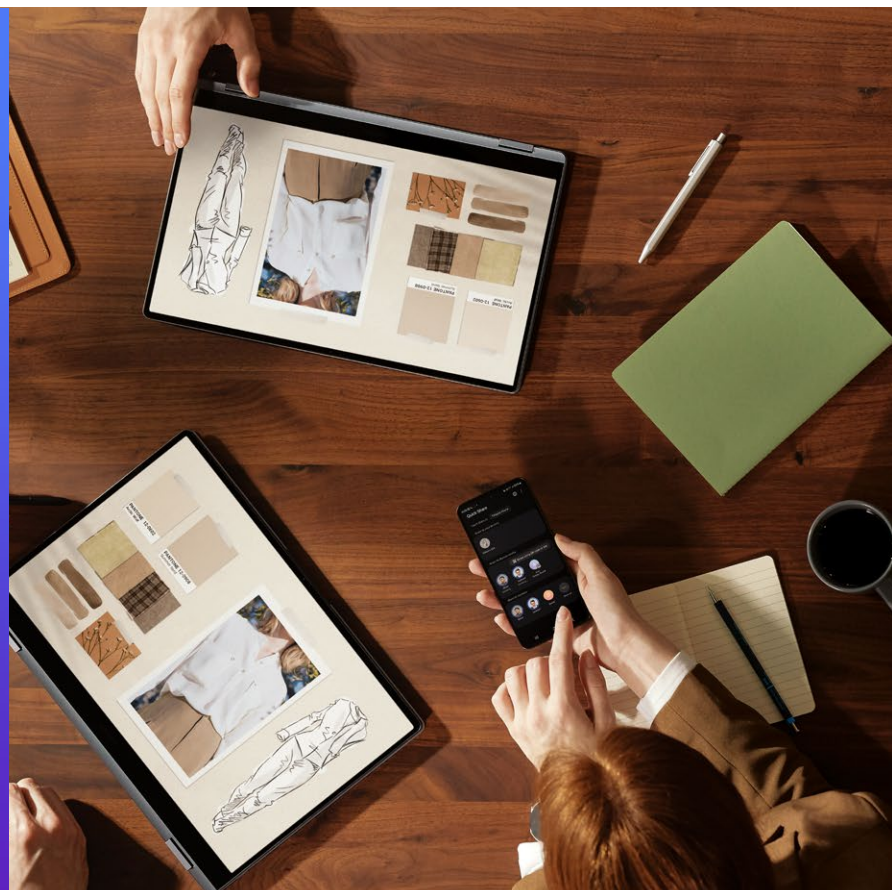
These challenges are further intensified across industries

- In retail, managing large fleets of mobile devices across stores requires centralized control and real-time visibility
- Manufacturing environments demand rugged, compliant devices that can withstand harsh conditions while remaining secure and manageable
- In healthcare, mobile devices must be tightly controlled to ensure secure access to sensitive patient data and compliance with regulatory standards.

These gaps in device standardization, lifecycle management and security posture highlight the urgent need for a unified, intelligent and secure mobility solution.

Our **solution**: HCLTech Mobility for Enterprises

Built with Samsung, our solution simplifies mobile fleet management through an integrated, role-based approach to devices, support and services — all delivered as-a-Service.



Key features



Persona-based device bundles

Preconfigured Samsung devices tailored by job role



Zero-touch deployment

Devices arrive ready to work, with enterprise-grade customization



Unified endpoint management (UEM)

Seamless integration with UEM tools and Samsung Knox



Global support and maintenance

24x7 multilingual service desk and proactive monitoring



End-to-end lifecycle management

Secure onboarding to certified e-waste disposal



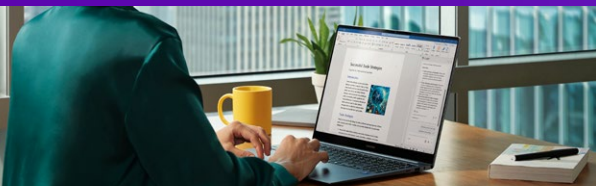
Analytics and optimization

Real-time insights for better device performance and planning



Sustainability and compliance

Green practices and data privacy aligned with global standards



Choose a **subscription-based** model for predictable costs, OpEx flexibility and scale on demand.

HCLTech's end-to-end **services**



Plan and procure

- Persona-driven device selection
- Global procurement, warehousing and staging



Deploy and integrate

- Zero-touch provisioning
- Security policy enforcement and UEM integration



Monitor and support

- 24x7 multilingual helpdesk (L1-L3)
- Predictive maintenance, usage analytics



Retire and refresh

- Trade-ins, secure wipe and asset tracking
- Reverse logistics and refresh planning



Value-added services

- Telecom expense management
- Integration with HRMS, ITSM
- End-user training and device kiosks

Business **benefits** you can harness



Lower TCO:

Reduce support overhead with predictable OpEx



Faster deployment:

Zero-touch provisioning and ready-to-use devices



Stronger security:

Defense-grade protection with Samsung Knox



Boosted productivity:

Role-specific devices that drive performance



Global consistency:

Standardized deployment and multilingual support



Smarter operations:

Analytics-driven decision-making



Sustainability:

Green practices and e-waste compliance



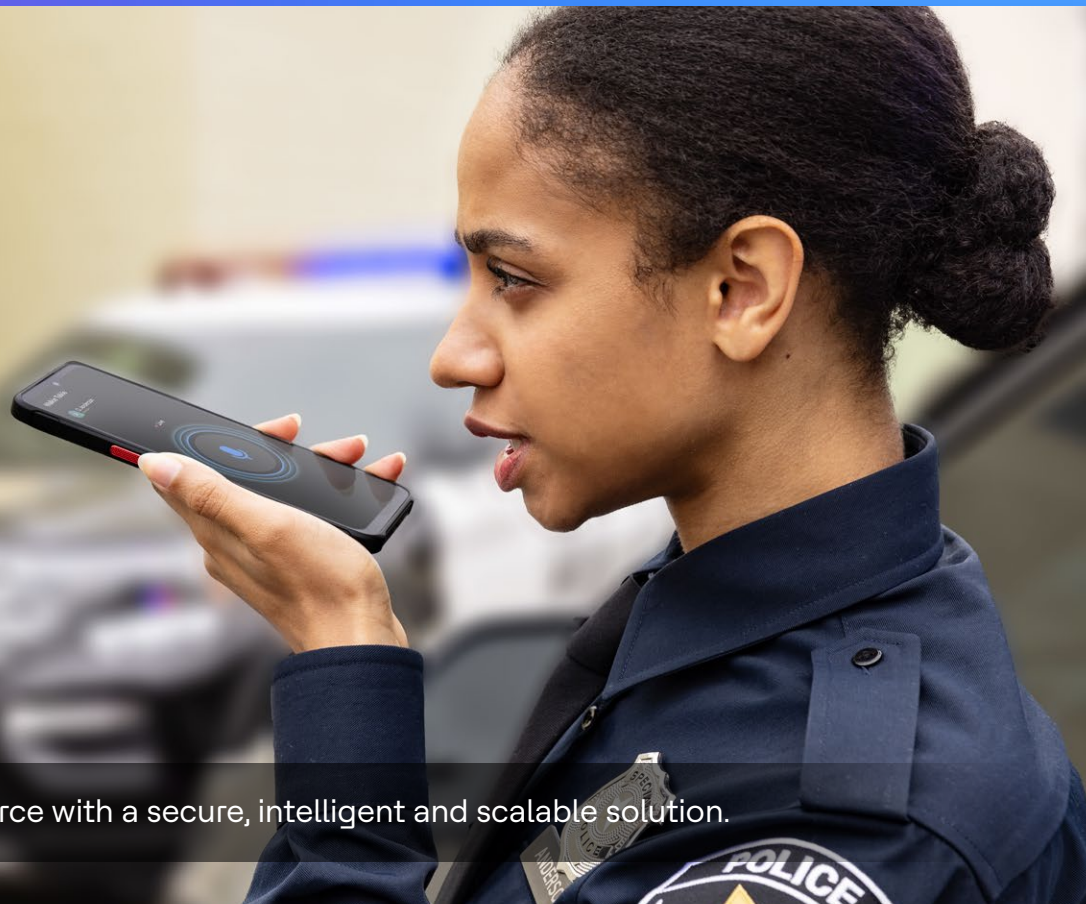
HCLTech + Samsung:

A future-ready mobility partnership

Together, we deliver a co-engineered mobility solution tailored to your enterprise needs.

Why it works

- Enterprise-grade Samsung devices
- Samsung Knox security managed by HCLTech experts
- Coverage across 60+ countries
- Fully managed lifecycle support
- Joint innovation for industry-specific solutions



Empower your mobile workforce with a secure, intelligent and scalable solution.

HCLTech | Supercharging Progress™

HCLTech is a global technology company, home to more than 223,000 people across 60 countries, delivering industry-leading capabilities centered around digital, engineering, cloud and AI, powered by a broad portfolio of technology services and products. We work with clients across all major verticals, providing industry solutions for Financial Services, Manufacturing, Life Sciences and Healthcare, Technology and Services, Telecom and Media, Retail and CPG, and Public Services. Consolidated revenues as of 12 months ending March 2025 totaled \$13.8 billion. To learn how we can supercharge progress for you, visit hcltech.com.

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