HCLTech | Supercharging Progress™

Improved operational resilience and ransomware protection

In collaboration with Cohesity for a leading
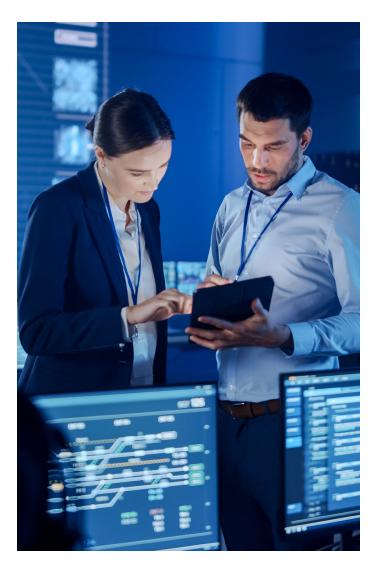Swiss Insurance Group

The customer

With more than 9,000 employees across Europe, the customer is a leading Swiss insurance service provider headquartered in Basel, Switzerland, which operates under the Swiss Financial Market Supervisory Authority (FINMA).

The challenge

As both the volume of data and cyberthreats began to rise at the Swiss insurance holding company, it needed to improve its data protection approach. Therefore, it sought to consolidate five existing legacy backup products into one modern data security and management platform. This platform would increase its teams' ability to meet service-level agreements during and after its migration to a new data center.

Concurrently, the company's forward-looking leaders wanted to protect its highly regulated data in applications such as Microsoft 365 and the workloads running in Microsoft Azure and Amazon Web Services as a part of its multicloud strategy. There was also a need to strengthen the company's security posture across clouds with ransomware recovery, virtual air-gapped vault and end-to-end secure backup capabilities.

Key problems with the existing infrastructure

Complexity
Many legacy solutions created data silos, security challenges and scalability issues

Data vulnerability
There was limited ransomware protection and no ransomware recovery capability at scale in existing multi-vendor environment

Low agility
The customer lacked the ability to support varied cloud workloads and meet SLAs for audit, recovery, and backup validation/testing

The HCLTech approach

As part of its VaultNXT solution approach, HCLTech conducted a competitive analysis to identify and qualify the best fit vendor option that met the insurer's business and technical requirements. After evaluating multiple solutions, we proposed a unified data protection and cyber recovery vault solution from Cohesity.

This solution worked across data management use cases (e.g. backup, ransomware recovery and disaster recovery), simplified the insurer's approach and solution's architecture, and provided a flexible deployment model.

The simple, secure and scalable Cohesity data security and management solution includes ransomware protection, immutable cloud-based vault and on-premises and as-a-service offerings.

HCLTech value

Competitive analysis

Comprehensive vendor evaluation, including in-depth data management solution knowledge

Deep engagement

Established relationships with the insurer's CISO and business decision makers

Flexible approach

Client-friendly billing model

Proven expertise

Integration expertise with Cohesity such as how the platform works with other vendor infrastructure (e.g., HPE, Cisco) for add-on services and solutions

Hands-on experience

Simplified transformation during data migration, capitalizing on existing investments and optimizing Cohesity deployment

Products

Cohesity Data Cloud	Cohesity DataProtect

Technical impact

With VaultNXT powered by the Cohesity data management and security platform, the large insurer is now able to achieve:

▶ **Secured backups**

Met the most stringent SLAs using Cohesity's unified platform—with built-in data and metadata security (e.g., immutable snapshots, WORM data lock and encryption)—to achieve secured and compliant backups
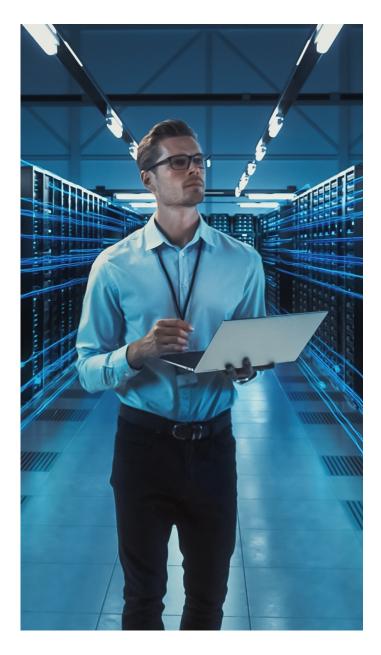
▶ **Comprehensive ransomware protection**

The insurer now proactively detects ransomware attacks and is ready for rapid recovery with comprehensive data protection that include proactive anomaly detection and near-instant mass restore capabilities

▶ **Improved RPO and RTO**

Optimized both the RPO and RTO in its existing and new data center with Cohesity data cloud platform to minimize downtime and data loss

▶ **Future-proof protection**

Ability to securely safeguard traditional and modern data sources on site as well as on cloud workloads such as Azure, AWS and M365 with the Cohesity multicloud data platform

Business impact

- Strengthened cyber resiliency resulting in reduced downtime and financial losses

- Optimized data management costs by consolidating on a single Cohesity platform

- Faster recovery at scale after a ransomware attack for improved business continuity

- Commercial model that provides flexibility to start small and scale up as needed

- Risk mitigation and streamlined compliance requirements

HCLTech