HCLTech | Supercharging Progress™

Transforming supply chains with HCLTech's Kinaxis Integration Services

Supply chain management (SCM) is crucial for businesses across industries as it promotes operational efficiency, customer satisfaction, cost savings and overall business success. Kinaxis' revolutionary RapidResponse platform transforms supply chain planning by providing the agility needed to make swift, confident decisions for a thriving digital supply chain and integrated business planning. The cloud-based software-as-a-service (SaaS) platform lets businesses build customized applications and algorithms on it and connects algorithms and external systems across their ecosystem.

To design, create, install and customize cutting-edge SCM solutions based on the RapidResponse platform, organizations require partners with in-depth supply-chain knowledge and domain expertise.

Enabling Kinaxis SCM Practice with HCLTech

HCLTech is a global leader in delivering large-scale supply chain management solutions to organizations worldwide. With over five years of experience as a trusted system integrator of Kinaxis, we specialize in providing rapid deployment of innovative supply chain management solutions to the RapidResponse platform. Our team of highly skilled and certified Kinaxis experts helps global organizations to digitally transform their supply chain and maximize business success.

60+ SMEs

10+ years of average experience

15+ customers

15+ projects delivered

HCLTech's Kinaxis tools and accelerators

Our comprehensive tools and accelerators are designed to support the efficient integration of next-generation SCM solutions.

Industry-specific critical task flows

Enables RapidResponse end users to focus on core operations, eliminating manual intervention

Empowers customers to prioritize crucial functions like decision-making over data-cleansing and forecast selection
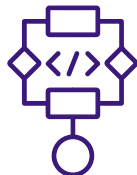
Pre-configured questionnaire template for DP/ASP– Planning

Delivers almost 80% understanding of the application and reduces the transition period to 50%

Provides insights into the existing system landscape, the demand planning process, the supply planning process and other business requirements

Algorithm for constrained-based capacity allocation

Promotes allocation of the constrained supply to multiple supply based on ranking and revenue priority

Mitigates the risk of short supply as an additional package in RapidResponse
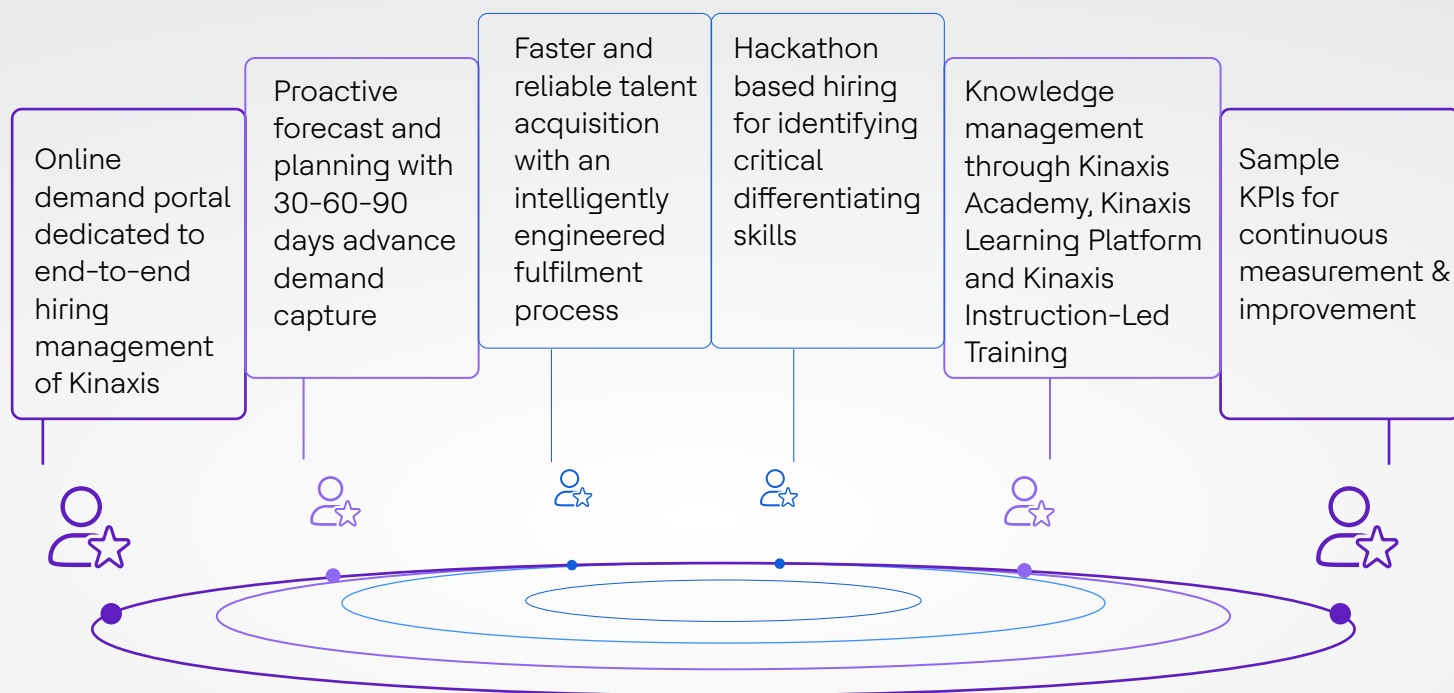
Proactive alerts

Monitors worksheet or scorecard data for specific changes facilitating immediate response

Generates reports about the affected data and notifies users when an incident occurs

Industry-best talent

HCLTech has implemented an innovative hiring and training process to guarantee the availability of the industry-best talent for our Kinaxis integration vertical. To ensure that our resources are adequately trained to work on the Kinaxis RapidResponse platform, we have set up an innovative academy in collaboration with Kinaxis. The HCLTech Kinaxis Academy aims to certify employees as Kinaxis experts through internal programs and initiatives, and has the following salient features:

Online demand portal dedicated to end-to-end hiring management of Kinaxis

Proactive forecast and planning with 30-60-90 days advance demand capture

Faster and reliable talent acquisition with an intelligently engineered fulfilment process

Hackathon based hiring for identifying critical differentiating skills

Knowledge management through Kinaxis Academy, Kinaxis Learning Platform and Kinaxis Instruction-Led Training

Sample KPIs for continuous measurement & improvement

Why HCLTech?

HCLTech's Kinaxis integration services stand out for several reasons. We have deep experience in supply chain management and have catered to multiple industries including manufacturing, aerospace and defense, life sciences and healthcare, energy and utilities and telecom. Our track record includes assisting enterprises with supply chain optimization, visualization and overall sales and operations planning to improve process efficiency. Our expertise in evaluating supply chain organizations, analyzing and defining product capabilities, blueprinting business processes and change management and training services make us the partner of choice for Kinaxis integrations.

Strong partnership with Kinaxis- With our strategic relationship with Kinaxis as a systems integrator for over five years, we ensure the smooth implementation and running of the application

Solution frameworks- A dedicated CoE's next-generation solutions help clients to reduce time to market and optimize costs

Established credentials in Kinaxis modules- We provide end-to-end functional and technical implementation, along with upgrades, validation and enhancement support for Kinaxis

Kinaxis experienced workforce- A lean team setup is built with competent and experienced resources

Promised benefits- We commit to a 15-20% YOY performance improvement

Customer success stories

HCLTech has successfully delivered end-to-end Kinaxis integration solutions to global organizations. Here are some of our success stories:

1. British multinational medical equipment manufacturing company

Challenges and/or solution(s)

Implementation of Kinaxis Demand Planning Module

Replacing current APS technology where it was aged or insufficient with a flexible Single Enterprise SaaS Solution with leading-edge capabilities

Improvement of forecast accuracy, reduction in standing orders, management of inventory levels and improvement of service levels to stores to better support customer sales

Kinaxis Data host enablement support required from SAP S4 Hana, Microsoft AX Dynamics

Configuration Support, Validation and QA Support: Functional validation, SIT, Performance validation, UAT

Benefits delivered

| Forecast accuracy improved from **58% to 92%** | Service level improved from **58% to 92%** | Accurate dashboards and reports, reduction in decision-making | SIOP approval process time reduced from 15 days to four days |

2. Hong Kong-based multinational manufacturing company

Challenges and/or solution(s)

Major enhancement support for supply planning module

Existing supply planning module with limitation in multi-floor production scheduling capability

Inability to quantify the inventory due to a UOM conversion issue

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Customer-liable inventory was not considered for supply planning

Purchase order generation was not considered the forecast consumption which led to order shortages

Benefits delivered

| **30% reduction** in inventory cost | Order delinquent reduction by **26%** | Enhancement provided in UOM conversion | Inventory pooling concept for orders at multi-floor level planning |

3. Finland-based telecom company

Challenges and/or solution(s)

Support services for three years for seven plants in the EMEA and APAC regions

9 certified FTEs deployed for supporting across the region

Modules supported

Aggregate supply planning

Attribute-based capacity planning (Constraints)

S&OP planning module

Demand planning module

Benefits delivered

| **30% reduction** in inventory cost | Order delinquent reduction by **26%** | Enhancement provided in UOM conversion | Inventory pooling concept for orders at multi-floor level planning |

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HCLTech is a global technology company, home to 219,000+ people across
54 countries, delivering industry-leading capabilities centered around digital,
engineering and cloud, powered by a broad portfolio of technology services
and products. We work with clients across all major verticals, providing
industry solutions for Financial Services, Manufacturing, Life Sciences and
Healthcare, Technology and Services, Telecom and Media, Retail and CPG,
and Public Services. Consolidated revenues as of 12 months ending
September 2022 totaled $12.1 billion. To learn how we can supercharge
progress for you, visit hcltech.com.

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