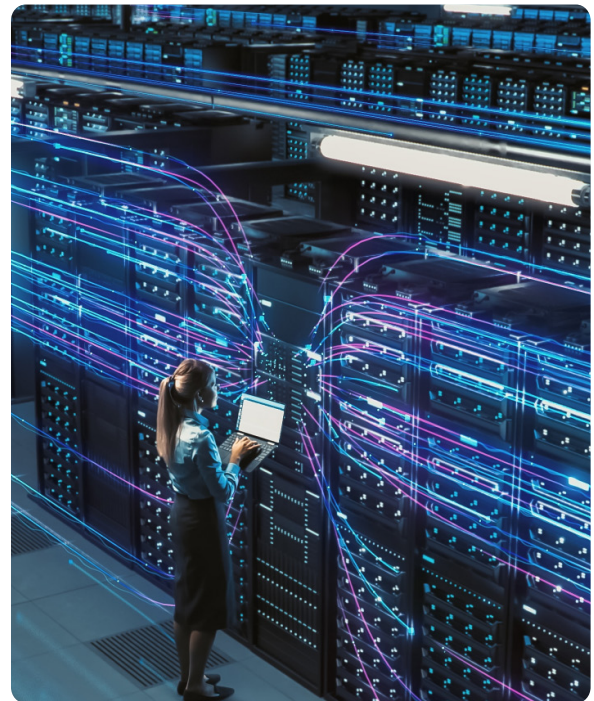


Datacenter Transformation solution



An agile approach to modernization

IT infrastructure is a key pillar of every successful business, and as datacenter technology continues advancing, your applications and data need to be hosted and accessible in increasingly more **agile, secure and smarter** ways. Fortunately, you can modernize your infrastructure with HCLTech's open, trusted and collaborative cloud solutions and achieve up to **40% efficiency at scale**. Our cloud modernization factory, developed in partnership with Google Cloud, accelerates the enterprise transformation journey for your applications and data environments, enabling you to scale the modernization process.



Legacy datacenter platform challenges

- Less scalable and agile platforms
- Decentralized operations and management
- Higher capex requirements
- Higher energy and real estate costs
- Complying with privacy regulations
- Meeting ever-changing customer, market and business demands

Our solution portfolio

CloudSMART

Strategic cloud consulting and integrated value stream-based assessments with **CloudSMART** to prioritize business benefits and TCO for clients

OneClick Foundation

Fully automated enterprise-grade landing zone for different types of app and data workloads with **OneClick Foundation**

OneClick Migration

Robust migration for re-host and re-platform workloads using automated CI/CD approach enabled by **OneClick Migrate** tool

Cloud Migration Factory

Industry-proven cloud migration framework and methodology to **migrate** from traditional VMs to modernized compute platform on cloud with built-in resiliency and scalability

DR on Cloud

Optimal DR strategy that provides "on-demand DR" through **Google Cloud** to meet your different RPOs and RTOs for various applications

Modernize Databases

Database modernization framework to help customers move away from legacy to **open-source databases** and achieve significant cost savings

Cloud operations enabled by DevOps and SRE principles, observability services and governance, security and compliance protocols

Our unique approach

1. Accelerate migration of VMware with **HCLTech Industrialized Services**

Our Industrialized Services catalog enables a smooth migration, an expedited route for data center exits, enhanced consumption and effortless management of VMware workloads on the Google Cloud Platform.

Key HCLTech differentiators:

- Migration execution with industrialized GCE and GCVE services
- Experienced and highly skilled resources
- Tools and accelerators design to simplify and streamline the migration process
- Time-bound outcome-based delivery model
- Robust capabilities around cloud operations and governance

2. Premier framework and methodology

We facilitate the transition from traditional virtual machines to modern VMs – and from VMs to containers, enabling you to scale and transfer your applications with ease. This is made possible using **HCLTech accelerators** and Google Cloud's top-tier technologies, including **Migrate for Virtual Machine, Migrate for Containers, Migration Center and StratoZone Assessment**.

Key differentiators



Dedicated Google Cloud ecosystem with Google 1st Motion and priority within HCLTech



70+ IPs, accelerators, frameworks and multiple templates for speedy migration delivery and modernization at scale



Center of excellence with dedicated solution architects for Infra, Data, App, AI, SAP, Workspace and Security



Cloud native labs in three regions for quick experimentation, proof of concept and solution validation



Ready-to-use patterns and commercially packaged models



Global scale factory delivery model for cloud migration and modernization



Strong OEM partnerships with VMWare, NetApp and Intel



Launch partner for multiple Google services



Customer success stories across industry verticals

Why use HCLTech?



26K+

Trained Google Cloud consultants



12.5K+

Certified Google Cloud consultants



100%

Expertise and specialization



#1 DRI

With more than **90 top DRI Scores**



107+

Highest **competencies** partner

Our recognitions

Our fully dedicated business units have earned the following awards and recognition:



1st DC Modernization Specialization Partner - 2022



Breakthrough Partner of the Year award - 2019, 2021, 2022, 2023



Global Social Impact & Expansion Partner of the Year award - 2023



Leader in Everest Group PEAK Matrix® for Google Cloud Platform System Integrators - 2022



Google Cloud Partner of the Year 2024 in three categories:

- Cloud Migration Specialization
- Global Talent Development
- Industry Solution - Services for Telecommunication

Customer Stories



Erste Group Bank AG:
Supercharging banking
innovation through
application modernization



From legacy to leader: Erste
Group cracks the cloud code
for business transformation
and innovation



Unilever goes cloud-only:
HCLTech supports
industry game-changing
cloud migration



Write to us at: HCLGoogleBU@hcltech.com
Visit us at: www.hcltech.com/google-cloud-ecosystem

HCLTech | Supercharging Progress™

HCLTech is a global technology company, home to more than 223,400 people across 60 countries, delivering industry-leading capabilities centered around digital, engineering, cloud and AI, powered by a broad portfolio of technology services and products. We work with clients across all major verticals, providing industry solutions for Financial Services, Manufacturing, Life Sciences and Healthcare, Technology and Services, Telecom and Media, Retail and CPG and Public Services. Consolidated revenues as of 12 months ending June 2023 totaled \$12.8 billion. To learn how we can supercharge progress for you, visit hcltech.com.

hcltech.com

