



Press Release

## **HCL Technologies' Customer Advisory Council Platform wins Acclaimed Industry Award**

**Sunnyvale, Calif., 3<sup>rd</sup> December, 2012** – HCL Technologies (HCL), the global IT services provider announced that its Customer Advisory Council platform has been honored with the Forrester Groundswell Award in the “Business-to-Business Embracing” category. HCL Customer Advisory Council (CAC) is a global collaborative platform where HCL’s major C-level customers and thought leaders convene bi-annually to provide feedback and recommendations on current and key strategic issues, share best practices and insights into future trends, potential future solutions and implementation approaches identified by HCL.

“We are pleased to receive this prestigious honor from Forrester Research,” said **Shami Khorana, President of HCL Americas**. “We at HCL believe that it is extremely important to have a deep understanding of every business driver of our customers as well as the markets they operate in. The CAC is a reflection of HCL's commitment toward its customers. It not only creates great dialogues and intimacy with our customers but also helps HCL steer its business strategy.”

“As a new council member, it has been a refreshing surprise to see the level of transparency from council member to council member as well as between HCL and the council. The insights this openness brings is truly beneficial,” said **Bruce Smith, Executive Director of Cummins**. (HCL CAC Member)

“Congratulations on this important achievement,” said **Oreste Donzella, VP & GM of KLA-TENCOR**. “HCL CAC is a great platform setting a new benchmark for peer and client engagement. I’m glad to be associated with it.” (HCL CAC Member)

The Forrester Groundswell Awards were developed to support and recognize the principles outlined in the Forrester Research books Groundswell: Winning in a World Transformed by Social Technologies (Harvard Business Press, 2008) and Empowered: Unleash Your Employees, Energize Your Customers, and Transform Your Business (Harvard Business Press, 2010). More information about the Forrester Groundswell Awards is available at: <http://www.forrester.com/empowered>.

### **About HCL Technologies**

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 31 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employees First, Customers Second' which empowers our 85,335 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 4.3 billion ( 22,471 crores), as on 30<sup>th</sup> September 2012 (on LTM basis). For more information, please visit [www.hcltech.com](http://www.hcltech.com)

### **About HCL**



HCL is a \$6.2 billion leading global technology and IT enterprise comprising two companies listed in India – HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups. A pioneer of modern computing, HCL is a global transformational enterprise today. Its range of offerings includes product engineering, custom & package applications, BPO, IT infrastructure services, IT hardware, systems integration, and distribution of information and communications technology (ICT) products across a wide range of focused industry verticals. The HCL team consists of over 90,000 professionals of diverse nationalities, who operate from 31 countries including over 500 points of presence in India. HCL has partnerships with several leading global 1000 firms, including leading IT and technology firms.

#### **Forward-looking Statements**

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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