



Press Release – For immediate use March 27, 2009

NEC and HCL Team Up to Produce Content Management Solutions

Tokyo/Noida, March 27, 2009 - NEC Corporation and HCL Technologies, Ltd. announced today an agreement to form an alliance to produce a new enterprise content management solution focusing on the Japanese market. Within the alliance, NEC and HCL, a leading global IT services provider, will jointly develop ready-made document management solutions for a variety of specialized fields. These solutions will be developed using Documentum, a leading Enterprise Content Management (ECM) (*1) product from EMC, USA.

This partnership is uniquely positioned to deliver value-added content management solutions that enable both companies to capitalize on their respective strengths. HCL, as a leading global IT services player, undertakes system creation using Documentum in various geographies(GEOs) (*2). NEC, as the sole original equipment manufacturing (OEM) Documentum partner in Japan, is expanding its Documentum related activities with a focus on large-scale, business oriented document and content management systems (*3).

“One of our primary goals is to reduce cycle time, as there will be development and customization work generated for each client when a package software like Documentum is introduced to a business,” says Harumi Ikeda, Vice President and Executive General Manager, Systems Software Operations Unit,, NEC. “In order to address this challenge, NEC is cooperating with HCL’s technical experts, who are well-versed with Documentum, to create rapidly functioning client systems that reduce cycle time.”

Leveraging this collaboration, NEC is ramping-up its engagements in the business oriented document and content management markets and is targeting sales worth 7.5

billion Yen for the 2011 fiscal year.

Companies all over the world are now experiencing an increased need for integrated content management for office documents, images, and web files in order to secure International Organization for Standardization (ISO) certification. NEC and HCL recognized this market's prospective growth and formed a partnership in order to jointly address market demand and bring value-added content management solutions to the table. "In order to satisfy the growing market need for integrated content management, HCL and NEC are working together to deliver business solutions across specialized fields by applying the strength of our Enterprise Content Management experience and technological research," said Harikrishna Bhat, Head – HCL Japan Ltd (a wholly owned subsidiary of HCL Technologies Ltd.).

About the Partnership

1. Joint System Development

NEC will be the point of contact for customers and become responsible for confirming system specifications (requirement definitions). HCL shall reference NEC specifications and leverage its Documentum system know-how to carry out offshore (India) program development and customization.

2. Joint Documentum Solution Development

HCL has globally developed Content Management Solutions for industries that include Media & Entertainment, Financial Services and Manufacturing. Leveraging this expertise, HCL shall work jointly with NEC to create solutions for the Japanese market.

3. Promotion & Joint Marketing

HCL and NEC will develop a series of joint marketing events in addition to holding seminars and road-shows to promote solutions.

(*1) About ECM

Enterprise Content Management is a system to register, save, manage and use documents and contents in an integrated and systematic manner.

(*2) About ECM(*) business in HCL

- More than 500 ECM implementations across leading industries and regions
- 400+ Documentum Engineers including 350+ system implementation consultants
- Numerous projects that span multiple industries across the globe, including the Public Sector, Financial Services, High-tech & Engineering and Media & Entertainment. Recent large-scale ECM projects have included a leading transnational Financial Services Group, spread across a wide range of countries, including India, Australia, Singapore and Japan

(*3) Marketed by NEC as “InfoFrame Documentum,” InfoFrame is a brand name middleware product that helps manage operations more effectively by integrating information that lies scattered throughout various systems.

About NEC Corporation

NEC Corporation is one of the world's leading providers of Internet, broadband network and enterprise business solutions dedicated to meeting the specialized needs of a diversified global base of customers. NEC delivers tailored solutions in the key fields of computer, networking and electron devices, by integrating its technical strengths in IT and Networks, and by providing advanced semiconductor solutions through NEC Electronics Corporation. The NEC Group employs more than 150,000 people worldwide. For additional information, please visit the NEC website at: <http://www.nec.com>.

About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on ‘transformational outsourcing’,

underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 19 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Aerospace & Defense, Telecom, Retail & CPG, Life Sciences & Healthcare, Media & Entertainment, Travel, Transportation & Logistics, Automotive, Government and Energies & Utilities. HCL takes pride in its philosophy of 'Employee First' which empowers our 52,957 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 2.0 billion (Rs. 8974 crores), as on 31st December 2008. For more information, please visit www.hcltech.com

About HCL Enterprise

HCL is a \$5 billion leading global Technology and IT Enterprise that comprises two companies listed in India - HCL Technologies & HCL Infosystems. The 3-decade-old Enterprise, founded in 1976, is one of India's original IT garage start-ups. Its range of offerings spans Product Engineering, Custom & Package Applications, BPO, IT Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products. The HCL team comprises over 59,000 professionals of diverse nationalities, who operate from 20 countries including over 500 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information, please visit www.hcl.in

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