

## For Immediate Release

# HCL AXON's iMRO® Becomes an SAP-Endorsed Business Solution

Jersey City, NJ, June 8, 2010 – HCL AXON, a division of HCL Technologies - an organization that delivers significant business value through innovative implementations of SAP® solutions, announced today that its iMRO solution is now an SAP-endorsed business solution. iMRO, resulting from co-development efforts with SAP AG, is an industry solution add-on for the SAP ERP application. It reduces cost, complexity and risk for large and small airlines, manufacturers and third-party MRO providers by delivering best practices for maintenance engineering, maintenance planning, maintenance operations and business support processes. Solutions endorsed by SAP are complementary to SAP software offerings, are developed in accordance with SAP development guidelines, and provide additional choices and flexibility for businesses running SAP applications. As part of the agreement between HCL AXON and SAP, both companies will share technology and product roadmaps.

“Now that iMRO is an SAP-endorsed business solution, we can respond quickly to the needs of the market place, collaborate with SAP on future solution functionality, and offer a wide range of flexibility to our customers,” remarked *Ian Greenhalgh, executive vice president of Business Development at HCL AXON*. “We look forward to delivering innovative solutions to our joint airline and aerospace and defense customers, enabling them to achieve significant business benefits.”

In 2008, HCL AXON, in cooperation with SAP, responded to the needs of the global aerospace market by developing a best-of-breed maintenance, repair and Overhaul (MRO) business solution, ultimately called iMRO. It was developed for aviation, aerospace, transport and defense MRO organizations that have adopted or plan to adopt SAP ERP as their enterprise resource planning platform. iMRO's intuitive functionality is based on significant industry experience and a unique understanding of customer requirements, coupled with direct feedback gleaned from the SAP User Group for Airlines (SUGAIR). iMRO was first implemented in 10 months by a global A&D contractor in 2009 and has subsequently been deployed by airlines and aerospace and defense organizations in Asia-Pacific, the U.S. and around the world. “By endorsing solutions such as iMRO, SAP continues to build its ecosystem, support our customers' businesses, drive new levels of collaboration, and provide additional choices and flexibility to our customers,” said Phil Te Hau, director, Solution Management, Transportation & Logistics, SAP. “The use of iMRO with SAP ERP has already proven to be a powerful combination that reduces costs associated with maintenance while improving asset utilization for the airline and MRO industries.”

In 2009, iMRO Release 4.0 was developed and included additional functionality including the modification of Service Bulletin Induction Workbench, Interchangeability and Configuration Management, Conformity Checks, Sourcing Workbench and Fleet Management Web-Portal.

### **About iMRO**

iMRO reduces cost, complexity and risk for large and small airlines, manufacturers and thirdparty MRO providers by delivering best practices for maintenance engineering, maintenance planning, maintenance operations and business support processes. iMRO improves productivity and data accuracy while reducing process variations typically encountered by complex asset maintenance businesses. iMRO has been recognized as a leading MRO solution from industry leaders around the globe.

In February 2010, HCL AXON was selected by Frost & Sullivan as the Aerospace IT Solutions Provider of the Year Award in Asia-Pacific for its outstanding performance in innovation in aerospace and defense, following competition against several high-profile organizations. HCL AXON was awarded the 2009 SAP Pinnacle Award in the category “SI Co-Innovation” for the development and deployment of iMRO. HCL AXON has also been chosen as a finalist for the 2010 SAP Pinnacle Award in the category “Software Solution Innovator of the Year”.

## About HCL AXON

HCL AXON ([www.hcl-axon.com](http://www.hcl-axon.com)), a division of HCL Technologies, is a Business Transformation consultancy that delivers significant value to large, complex organizations through the innovative implementation and support of SAP technologies. HCL AXON has over 4,700 of the industry’s most experienced professionals specializing in the delivery of sustained business improvement through technology enabled transformation programs. HCL AXON’s consultants bring in-depth industry expertise alongside best practice functional knowledge to address the strategic, operational, information management and organizational effectiveness challenges faced by organizations today. HCL AXON is renowned for its global ability to help clients define more ambitious strategies, build more effective organizations and shape more successful futures.

## About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on ‘transformational outsourcing’, underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 26 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of ‘Employee First’ which empowers our 58,129 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 2.6 billion (Rs. 12,048 crores), as on 31st March 2010 (on LTM basis). For more information, please visit [www.hcltech.com](http://www.hcltech.com)

## About HCL Enterprise

HCL is a \$5 billion leading global technology and IT enterprise comprising two companies listed in India - HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India’s original IT garage start-ups. A pioneer of modern computing, HCL is a global transformational enterprise today. Its range of offerings includes product engineering, custom & package applications, BPO, IT infrastructure services, IT hardware, systems integration, and distribution of information and communications technology (ICT) products across a wide range of focused industry verticals. The HCL team consists of over 64,000 professionals of diverse nationalities, who operate from 26 countries including over 500 points of presence in India. HCL has partnerships with several leading Global 1000 firms, including leading IT and Technology firms. For more information, please visit [www.hcl.in](http://www.hcl.in).

## Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words ‘planned’, ‘expects’, ‘believes’, ‘strategy’, ‘opportunity’, ‘anticipates’, ‘hopes’ or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer

acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

## SAP Forward Looking Statements

SAP Forward-looking Statement Any statements contained in this document that are not historical facts are forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. Words such as "anticipate," "believe," "estimate," "expect," "forecast," "intend," "may," "plan," "project," "predict," "should" and "will" and similar expressions as they relate to SAP are intended to identify such forward-looking statements. SAP undertakes no obligation to publicly update or revise any forward-looking statements. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. The factors that could affect SAP's future financial results are discussed more fully in SAP's filings with the U.S. Securities and Exchange Commission ("SEC"), including SAP's most recent Annual Report on Form 20-F filed with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates.

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