



PRESS RELEASE

## **HCL AXON and Radio IP Software Launch Combined Enterprise Mobility Solution on HCL's Citizen Connect™ Platform**

**London, UK/Noida, India, 13<sup>th</sup> June 2012** - HCL AXON, the Enterprise Application Services division of HCL Technologies, announced that it has successfully developed a joint enterprise mobility solution on its HCL Citizen Connect™ platform as part of their global strategic alliance with Radio IP Software, the developer of advanced mobile virtual private network (MVPN) solutions. The prime focus of the partnership draws upon the strengths of each company in providing a combined go-to-market (GTM) strategy, delivering combined value added mobility solution offerings to HCL AXON and Radio IP Software customers, as well as prospective clients in the Public Services market globally.

HCL AXON is an established player in the Criminal Justice and Public Safety space and has pioneered HCL Citizen Connect™, an enterprise mobility platform that delivers leading-edge business transformation solutions to Public Service organisations. The platform enables Justice and Public safety companies to redeploy officers and staff for front line services; integrates their organisation and co-ordinates responses that help to manage and prevent major incidents. HCL Citizen Connect™ is having a significant impact in keeping members of the public safe and reassured.

Commenting on the success of the partnership, **Steve Cardell, President, HCL AXON** said, "The coming together of HCL AXON and Radio IP Software marks a successful leap forward in enabling seamless communications and front line business transformation effectiveness within the Public Services market. This is particularly significant during the challenging times of public sector finances against the backdrop of increased global threats of organised crime".

Radio IP Software's suite of mobility solutions has been fully integrated into HCL's Citizen Connect™ Platform, covering front line operational processes like crime, intelligence, case, custody, major incident management and community policing. Furthermore, Radio IP Software's solution enables seamless routing of information between different commercial carrier networks and secure dedicated public sector radio networks such as TETRA, enabling effective collaboration between the emergency services. The combined experience of HCL AXON's business transformation capabilities and Radio IP's technological expertise allows for seamless interoperability within the industry.

**Frank Draper, Senior VP of Sales and Marketing, Radio IP Software** added: "Radio IP has more than a decade of experience in delivering innovative, effective and secure mobility solutions to Public Safety users across Canada and the United States. We are confident that our partnership with HCL AXON will help to deliver MVPN solutions that provide mobile workforces with secure, real-time access to a wide range of applications and networks. The combined strength of both partners is instrumental in expanding our global footprint within the Public Services sector".

## **Notes to Editors**

Global Emergency Services heavily rely on technology enabled mobile voice communications for the exchange of sensitive Public Services information and the accuracy and timeliness of the information is of prime importance in light of public safety. Current technological limitations, namely, lower bandwidth provisions across various radio networks have an associated risk of information distortion or truncation. These risks have to be mitigated to ensure a speedier, accurate and appropriate response from the Global Emergency Services. HCL AXON and Radio IP's new combined enterprise mobility solution and expertise is uniquely positioned to address these challenges within the Public Services market.

## **About HCL Enterprise**

HCL is a \$6 billion leading global technology and IT enterprise comprising two companies listed in India – HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups. A pioneer of modern computing, HCL is a global transformational enterprise today. Its range of offerings includes product engineering, custom & package applications, BPO, IT infrastructure services, IT hardware, systems integration, and distribution of information and communications technology (ICT) products across a wide range of focused industry verticals. The HCL team consists of over 85,000 professionals of diverse nationalities, who operate from 31 countries including over 500 points of presence in India. HCL has partnerships with several leading global 1000 firms, including leading IT and technology firms. For more information, please visit [www.hcl.com](http://www.hcl.com)

## **About HCL Technologies**

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 26 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employees First, Customers Second' which empowers our 82,464 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, has reported consolidated revenues of US\$ 4.0 billion (Rs. 19,412 crores), as on 31 March 2012 (on LTM basis). For more information, please visit [www.hcltech.com](http://www.hcltech.com)

## **About HCL AXON**

HCL AXON ([www.hcl-axon.com](http://www.hcl-axon.com)), a division of HCL Technologies, is a Business Transformation consultancy that delivers significant value to large, complex organizations through the innovative implementation and support of enterprise applications. HCL AXON has a significant number of the industry's most experienced professionals specializing in the delivery of sustained business improvement through technology enabled transformation programs. HCL AXON's consultants bring in-depth industry expertise alongside best practice functional knowledge to address the strategic, operational, information management and organizational effectiveness challenges faced by organizations today.

HCL AXON is renowned for its global ability to help clients define more ambitious strategies, build more effective organizations and shape more successful futures. For more information, please visit [www.hcl-axon.com](http://www.hcl-axon.com)

## **About Radio IP Software**

Established in 1998, Radio IP Software specializes in delivering innovative Mobile Virtual Private Network (also known as Mobile VPN or MVPN) and mobile security solutions to small and large enterprises, as well as military, public safety, utilities, transportation and government agencies with mission-critical or business critical communication

requirements. Our solutions provide mobile workforces with secure, real-time access to a wide range of applications and networks. For more information, please visit [www.radioip.com](http://www.radioip.com)

### **Forward-looking Statements**

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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