

HCL EAI ODC TEAM DRIVES KEY STRATEGIC GROWTH TO REPLICON

Bangalore, India Feb 14, 2006 - HCL EAI Services Pvt Ltd, a leading software services company and Replicon Inc, the leading provider of time-tracking software, entered into an outsourcing partnership in 2004. Since then, HCL EAI Services has been the software product engineering partner of choice for Replicon. With a singular focus on software product engineering, HCL EAI has provided end-to-end application development services. These services include design, architecture, development, QA, support services, and sales support.

Raj Narayanaswamy, CEO of Replicon said, "Partnering with HCL EAI as an outsourcing engineering partner enabled us to tap their quality resource pool and helped us to become more competitive by exploiting the market opportunities with a rapid ROI, increasing revenue and more profitability. The commitment, dedication, and HCL EAI resources' willingness to change processes to suit our model led us to timely release and delivery of the products.

HCL EAI Services Professional Services model enabled us to build all new products. In future we are looking forward to a full-blown relationship involving the development of multiple products to be developed and anticipate increasing the benefits we derive from this relationship."

According to Vikram Duvvoori, CEO of HCL EAI Services, "The partnership has been active for more than a year. The initial offshore engagement started with a small integration project involving their core product Web TimeSheet, QuickBooks, and MS Project.

The customer was happy with the quality of work that was done and this comfort allowed us to build a brand new product from offshore. It has been an exciting process. A typical product delivery involves the Calgary team working closely with the offshore team to develop product vision and roadmap and the offshore team creating the detailed design documents, executing the development, performing QA and delivering the completed work to the Calgary team. Recently we have also started participated in some of the sales activities as well".

He also added "The offshore model worked out well with the result that a brand new product was completely developed out of Bangalore."

About Replicon Inc

Founded in 1996, Replicon is the world leader in web-based time and expense management solutions, and an innovator in productivity software. Thanks to Replicon's flagship application Web Timesheet, professional services organizations now have quantitative, real-time analysis of workforce productivity and a way to set meaningful productivity goals for employees that are tied directly to bottom line revenues. Replicon launched version 1.0 in 1998 and has grown revenues in excess of 700% for the last five years. Replicon has grown its total user base to more than 1.1 million users in 52 countries today.

The company has been recognized by Profit Magazine as one of the fastest growing companies in Canada for the past two consecutive years and by Alberta Venture Magazine/Grant Thornton Chartered Accountants as one of the fastest growing company in Alberta in the last four consecutive years. More recently, it was selected as a finalist for Ernst & Young's Entrepreneur of the Year Award and was also recognized as one of Canada's top exporters by the Department of Foreign Affairs and International Trade. Replicon is a privately held company. For more information, visit www.replicon.com.

About HCL EAI Services

HCL EAI Services (formerly Aalayance) is a majority owned subsidiary of HCL Technologies Ltd, one of India's leading global IT services and product engineering companies, providing value-added, software-led IT solutions and services to large and medium-scale organizations. HCL EAI Service's global software development team has a proven track record of success in developing and deploying applications for emerging software companies as well as publicly-traded Fortune 500 companies. It is headquartered in San Jose, CA with a development center in Bangalore, India and a business center in UK, London. It has also been listed in Software Magazine as one of their top 500 software-services company for four years in a row, and was also nominated for the Outsourcing Journal's 2002 Editors Choice Awards. HCL EAI Services provides EAI deployment services to clients in vertical markets such as healthcare, retail, telecomm and the wireless community. For more information, visit www.hcleai.com

About HCL Technologies

HCL Technologies is one of India's leading global IT Services companies, providing software-led IT solutions, BPO and remote infrastructure management services. Having made a foray into the services domain in 1997-98, HCL Technologies focuses on technology and R&D outsourcing, working with clients in areas at the core of their business. The company leverages an extensive offshore infrastructure and its global network of 26 offices in 15 countries to deliver solutions across select verticals including Banking, Insurance, Retail & Consumer, Aerospace, Automotive, Semiconductors, Telecom and Life Sciences. For the twelve-month period ended 31 December 2005, HCL Technologies, along with its subsidiaries, had revenues of US \$864 million (Rs 3,890 crore) and employed 28,182 professionals. For more information, please visit www.hcltech.com

About HCL Enterprise

HCL Enterprise is a leading global IT enterprise with annual revenues of US \$ 3 billion The HCL Enterprise comprises two companies listed in India - HCL Technologies & HCL Infosystems. The 3-decade-old enterprise, founded in 1976, is one of India's original IT garage start-ups. Its range of offerings span Product Engineering, Technology and Application Services, BPO, Infrastructure Services, IT Hardware, Systems Integration, and distribution of technology and telecom products. The HCL team comprises 32,000 professionals of diverse nationalities, who operate from 15 countries including 300 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information please visit www.hcl.in