



**For Immediate Release**

## **HCL introduces solution for FDA compliant Structured Product Labeling Glenmark, first pharma company in India to implement it**

**New Delhi, India and Sunnyvale, CA, March 29<sup>th</sup>, 2006:** HCL Technologies Ltd (“HCL”), a leading global IT solutions provider in Information Technology, IT Infrastructure Services and Business Process Outsourcing, has announced an agreement with Glenmark Pharmaceuticals Ltd. (“Glenmark”) to implement HCL’s comprehensive drug labeling framework — *e<sub>asy</sub> Labeling Solution*. Developed specifically for pharmaceutical companies, HCL’s *e<sub>asy</sub> Labeling Solution* will assist Glenmark to streamline drug labeling, manage product information lifecycles and comply with the U.S. FDA’s Structured Product Labeling (SPL) regulations.

Glenmark, an India-based global pharmaceutical company, will be able to leverage HCL’s *e<sub>asy</sub> Labeling Solution* for customers around the world. It is the first pharmaceutical company in India to implement an SPL compliance solution. Built on the Documentum platform, HCL’s *e<sub>asy</sub> Labeling Solution* enables content creation in XML format through a user-friendly browser-based interface. This enables pharmaceutical companies, like Glenmark to easily create, manage and intelligently reuse product information for regulatory filings, and meet the FDA’s new SPL guidelines that went into effect in June 2005.

Commenting on HCL’s alliance with Glenmark, Pradep Nair, Vice President and Head for the Global Life Sciences practice at HCL said, “Our association with Glenmark takes HCL’s Life Sciences practice to the next level as we cater to a global pharmaceutical company that has a very large and complex product information database. Glenmark has chosen HCL’s *e<sub>asy</sub> Labeling Solution* because it promises to complement its efforts to improve management of the product information lifecycle. Taking this initiative forward, we are already reaching out further and in dialogue with five-to-six top Indian pharma companies for implementing the *e<sub>asy</sub> Labeling Solution*.”



### About easy Labeling Solution

The easy Labeling Solution is a user-friendly browser based interface, which empowers non-technical business users to easily create, manage and intelligently reuse the product information for filings in other regulated markets also.

### About HCL's Life Sciences Practice

The Life Sciences practice at HCL delivers IT centric solutions across the pharmaceutical, medical device, diagnostics and hospital industries. The DNA of the practice lies in extension of this knowledge to provide focused IT services and solutions to the customers. HCL's investments have strong focus on regulatory compliance prescribed by FDA's CFR, CEC, ISO, HIPAA and meeting technology paradigms surrounding HL7, DICOM, and others. HCL continues to invest in providing tested solutions in thought leadership arenas like pharmacogenomics, RFID-based drug counterfeit solutions, medical devices and diagnostics, contract manufacturing, and hospital information systems. The Life Sciences team comprises 500 people including regulatory experts, bio technologists, pharmaceutical industry experts etc. HCL is already working with 7 of the top 10 leading global pharmaceutical companies including Novartis, Aventis etc.

### About HCL Technologies

HCL Technologies is one of India's leading global IT Services companies, providing software-led IT solutions, BPO and remote infrastructure management services. Having made a foray into the services domain in 1997-98, HCL Technologies focuses on technology and R&D outsourcing, working with clients in areas at the core of their business. The company leverages an extensive offshore infrastructure and its global network of 26 offices in 15 countries to deliver solutions across select verticals including Banking, Insurance, Retail & Consumer, Aerospace, Automotive, Semiconductors, Telecom and Life Sciences. For the twelve-month period ended 31 December 2005, HCL Technologies, along with its subsidiaries, had revenues of US \$864 million (Rs 3,890 crore) and employed 28,182 professionals. For more information, please visit [www.hcltech.com](http://www.hcltech.com)

### About HCL Enterprise

HCL Enterprise is a leading Global Technology and IT enterprise with annual revenues of US \$2.9 billion. The HCL Enterprise comprises two companies listed in India - HCL Technologies & HCL Infosystems. The 3-decade-old enterprise, founded in 1976, is one of India's original IT garage start-ups. Its range of offerings span Product Engineering, Technology and Application Services, BPO, Infrastructure Services, IT Hardware, Systems Integration, and distribution of technology and telecom products. The HCL team comprises 32,000 professionals of diverse nationalities, who operate from 15 countries including 300 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information please visit [www.hcl.in](http://www.hcl.in)

### Forward Looking Statement

*Certain statements in this release are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies/ entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.*

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