



PRESS RELEASE

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HCL Technologies tops Whitelane Research 2013 Nordic IT Outsourcing Study

Stockholm, Noida – 19 April, 2013 – [HCL Technologies Ltd.](#) (HCL), a leading global IT services provider has been ranked number one in 2013 Nordic IT Outsourcing Study conducted by Whitelane Research, an independent organisation uniquely focused on (out)sourcing research in Europe. The annual study where more than 350 participants from top IT spending organisations in Nordic evaluated 1000 unique IT outsourcing contracts names HCL as a leader in customer satisfaction.

The study interviewed sourcing executives (CIOs/CFOs) about their opinion on outsourcing plans and service providers. 28 IT service providers were evaluated based on key performance indicators covering dimensions like relationship with the customer, service delivery and transformation. HCL Technologies is number one amongst service providers in key metrics in each critical dimension. HCL was also ranked in top both for application services and for infrastructure services.

“We are grateful for our extraordinary Nordic customers that let us work in partnership with them, so we can draw on the collective innovative capabilities in our services offerings combined with individual innovation coming from our passionate employees, said **Liselotte Hågertz Engstam, Vice President, Head Nordic Region, HCL Technologies.** She added, “We are proud to be trusted in both the transformational space of changing the business, being recognized as leader in understanding our customers business and business processes, as well as being trusted in the operational space of efficiently and most cost effectively running the business.”

Jef Loos, Head Sourcing Europe, Whitelane Research, said “HCL’s customers consistently gave them high marks and HCL was one of the few vendors with no dissatisfied customers at all. As a relative newcomer to the region they have made an impressive establishment, and is the only vendor with Indian origin being rated in top by their customers on both application and infrastructure services in the survey.”

HCL has most satisfied customers in application development, maintenance outsourcing, data centre and application hosting on back of gaining customer’s trust by cost saving, business knowledge, speed besides general satisfaction.

About Whitelane

Whitelane Research, an independent organisation uniquely focused on (out)sourcing research and events. Whitelane Research publishes annual studies of IT Outsourcing and IT service provider performance in the European marketplace. Company website www.whitelane.com

Information about the Nordic study <http://www.whitelane.com/#!whietlane-research-news/c1lmx>

About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on ‘transformational outsourcing’, underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 31 countries to provide holistic, multi-service

delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employees First, Customers Second' which empowers our 84,403 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 4.5 billion (Rs 24,709 crores), as on 31st March 2013 (on LTM basis). For more information, please visit www.hcltech.com

About HCL Enterprise

HCL is a \$6.2 billion leading global technology and IT enterprise comprising two companies listed in India – HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups. A pioneer of modern computing, HCL is a global transformational enterprise today. Its range of offerings includes product engineering, custom & package applications, BPO, IT infrastructure services, IT hardware, systems integration, and distribution of information and communications technology (ICT) products across a wide range of focused industry verticals. The HCL team consists of over 90,000 professionals of diverse nationalities, who operate from 31 countries including over 500 points of presence in India. For more information, please visit www.hcl.com

Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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