

**NEWS RELEASE**

**For immediate publication**

***HCL Technologies named Microsoft Global  
Systems Integrator Partner***

**New Delhi, June 22, 2004** — HCL Technologies (HCLT), a leading IT solutions provider, today announced that it has been named a global systems integrator partner of Microsoft Corp. The new step for HCLT is a result of growth in its service levels, strategic understanding and implementation capabilities on Microsoft technologies.

Today, more than a thousand HCLT professionals, including architects, business analysts, developers and industry experts actively contribute to the company's solution development and technology expertise on the Microsoft platform.

The relationship will enable HCLT to build and deliver repeatable and scalable solutions on the latest Microsoft technologies. Additionally, the companies will cooperate together in taking Microsoft-based HCLT solutions to market. Microsoft will also support the relationship by enhancing the capabilities of HCLT's skilled software professionals through regular training sessions and focused technology certifications and via conferences.

"Microsoft welcomes this exciting new phase of our relationship with HCLT," says **Peter Boit, vice-president, Commercial Sector, Microsoft**. "We look forward to working more closely and effectively in order to build new generation solutions that will meet our customer's demands, including their growing reliance on quality information."

Commenting on the development, **Rajiv Swarup, Vice President, HCLT** said, "As a global systems integrator partner, HCLT is well-poised to deliver best-in-class solutions based on Microsoft technology. This arrangement cements our nearly 20-year relationship with Microsoft and enables us to operate with even greater expertise and authority in our field. We are very pleased that the new joint global focus takes our relationship to a higher plane."

Referring to the arrangement, **S. Raman, President and Chief Operating Officer, HCL Technologies**, said, "It is a matter of great pride that HCLT is the only systems integration company to be accorded this special status by Microsoft, in the last two years. This is a reflection of the commitment both companies bring to the table. Microsoft and HCLT are aware that significant gains can be unleashed from this joint partnership. We on our part will work ceaselessly towards realizing the full magnitude of these synergies that will benefit the customer enormously."

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### **About HCL Technologies**

HCL Technologies is one of India's leading global IT services companies, providing comprehensive software-led IT solutions and services, as well as infrastructure management and BPO offerings to large and medium-scale organizations. Founded in 1991, HCL Technologies focuses on technology as well as R&D outsourcing, with the objective of working with clients in areas at the core of their business. HCL Technologies leverages an extensive offshore software development infrastructure and a vast global marketing network, spanning 26 locations in 14 countries, for scalable, flexible and cost-effective delivery. The company has built domain expertise across select verticals including among others, Banking, Insurance, Retail, Aerospace, Automotives, Semi-conductors, Petrochemicals and Life Sciences. As of 31 March 2004, HCL Technologies Limited, along with its subsidiaries, had 14,783 employees. Given its triad of services, HCL Technologies is positioned as a composite solutions provider equipped to cater to the entire gamut of IT needs. For more information, visit HCL Technologies at [www.hcltech.com](http://www.hcltech.com)

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