



## HCL Technologies Awarded Five Year Next–Generation IT Outsourcing Services Contract by Husqvarna AB

**Noida, India – 2<sup>nd</sup> March 2016** – [HCL Technologies](#) (HCL), a leading global IT services provider, today announced that it has signed a five year Next–Generation Information Technology Outsourcing ([Next–Gen ITO](#)) contract with Husqvarna AB, a leading manufacturer of outdoor power products including robotic mowers, garden tractors, chainsaws and trimmers. HCL has been providing application management services to Husqvarna and with this deal, HCL will now provide end–to–end integrated infrastructure and applications services, covering data center services, network services, security services, applications operations and support services.

HCL will utilize its [transformational infrastructure and applications services](#) and global delivery model to drive data–center consolidation and assets optimization for Husqvarna, allowing a high degree of flexibility and enabling them to adopt future technologies for delivering an enriched end-user experience to end customers.

**Martin Althen, CIO of Husqvarna** said “We are pleased to broaden our relationship with HCL, as we undertake the next phase of business transformation. We chose HCL for its unique portfolio of integrated infrastructure and applications services, strong commitment of the management, expertise, strengths of solutions and frameworks and experience in this space.”

**Pankaj Tagra, Vice President and Head of Nordics Business for HCL Technologies** said “HCL’s engagement with Husqvarna is nearly three years old. Husqvarna is a marquee customer for HCL in the Nordics region for end–to–end integrated Applications & Infrastructure services and we are proud to have been chosen again by them for this multi–year Next–Gen ITO deal. This win is a further testimony to the trust that clients are placing in us and our [Relationship Beyond the Contract](#) philosophy.”

HCL’s [21st Century Enterprise](#) blueprint for an enterprise focuses around creating a unified experience for its customers, in a world driven by rapid technology change, where consumers’ behaviour and market dynamics are always changing. To deliver unified experiences, enterprises need to be experience centric, outcome–based, agile and lean, service oriented and ecosystem–driven. HCL’s Next–Gen ITO offerings enable enterprises to create a lean and agile landscape by delivering integrated applications and infrastructure services, powered by HCL’s strengths in automation, artificial intelligence and cloud services.



## About HCL Technologies

HCL Technologies is a leading global IT services company working with clients in areas that impact and redefine the core of their businesses. Since its emergence on global landscape after its IPO in 1999 and listing in 2000, HCL Technologies, along with its subsidiaries, today operates out of 32 countries and has consolidated revenues of US\$ 6.1 billion, as on 31st December 2015 (on Calendar Year basis). HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, offering an integrated portfolio of services including Enterprise Digitalization, Internet of Things, Engineering Services Outsourcing and Next Generation IT Outsourcing that focuses on transformation-led infrastructure services, applications services and business services. HCL leverages its extensive global delivery capabilities and integrated innovation labs across the world to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Telecommunications, Media, Publishing & Entertainment, Retail & CPG, Life sciences & Healthcare, Oil & Gas, Energy & Utilities, Travel, Transportation & Logistics and Government. With 103,696 professionals from diverse nationalities, HCL Technologies focuses on creating real value for customers by taking 'Relationships Beyond the Contract'. For more information, please visit [www.hcltech.com](http://www.hcltech.com)

## HCL Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies/entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.



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