<POCAST 2>
<short intro>

Host
With the advent of so many new technologies and a rapid shift in customer's priorities, how do you see the need of competency development?

Piyush

"The one skill that will be important in the 21st century is the skill of learning new skills. Everything else will become obsolete over time." This quote from Marketing Guru, Peter Druker holds true for everyone, including the ones who work in the IT industry.

There was a time when people started learning technology as a level-1 administrator, used to spend years managing multiple customer environments, use cases, and priority incidents before they could graduate to the next level and subsequently, become a Subject Matter Expert (SME) in that particular technology after 10–15 years of experience and multiple certifications.

In the present scenario, young IT graduates who are ready to learn multiple technologies, and have the right aptitude and intelligence to apply these in the right situations are the new SMEs when it comes to new age technology stacks. People working on the ground are aware that it is easier to hire and train a fresh engineer on new technologies such as container, automation, public cloud, scripting and such as compared to hiring a n experienced person. What does this mean for experienced people who have been working on specific technologies for years now? The end of the road, the end of career? Why are we not able to find experienced people with new-age skill sets? What happens to the latent knowledge of customer environment? What happens to the knowledge gained through years of experience of troubleshooting? These are some of the questions most of us are looking for answers today.

There is an immediate need to get qualified, trained and certified talent to work on these new-age technology solutions such as big data, analytics, cybersecurity, IoT, robotics, containers, platforms, hyperconverged and AI/ML solutions that help businesses achieve differentiation against the competition.

In the current scenario, it is very clear that the pace of change is faster than what we have ever seen and will be the slowest than we will ever see from here on. Today, technology is a big business differentiator, and with digital transformation, many organizations are in the business of technology. Technology is also moving away from core datacenters to edge and mobile devices, from monolithic to leaner agile applications. Since the table stakes are so high, IT is expected to deliver cutting-edge solutions at a fast pace and at a low cost

Host
How is HCL innovating in the hybrid cloud space to address the ever-changing needs of the customers?

Piyush:

HCL has always been a digital transformation partner for its customers enabling them not only to embrace cloud seamlessly today, but also evolve with cloud. HCL's next-gen hybrid-cloud solutions

have been designed and orchestrated in a way that helps the enterprises unlock new capabilities, innovations, and economics through a cohesive cloud strategy.

We are leveraging our rich ecosystem of vendor-partnerships to create and launch the next generation of enterprise solutions for our customers. I would like to mention a some key ones here

- *IBM cloud and HCL have collaborated for a unique approach to run VMware workloads in the cloud. With this new collaboration, HCL can better leverage IBM Cloud's automated VMware solution stack while leveraging Red Hat OpenShift automation and integration. HCL's Software defined solution "Velocity" enables clients to achieve business transformation objectives by leveraging HCL's 6,000 certified professionals with 2,000 having deep technical skills in VMware's technology stack and ecosystem. Velocity combined with HCL's deep domain expertise in application modernization and broad range of cloud-native services enables clients to abstract and automate digital infrastructure components accelerating their digital journey.*
- *HCL, a premier partner of Google, has already leveraged the capabilities of Anthos and has acquired expert-level skills through the technology transfer program to enable application Modernization by integrating it with **Google Anthos** using GKE-On Prem and Multi cloud microservices management (GKE Kubernetes, EKS etc.)*
- ***AMP (Azure Migration Program)** – HCL, as an Azure Expert MSP helps our customers simplify and accelerate their hybrid cloud journey by leveraging AMP and achieve the best of agility, elasticity and dynamics of cloud platform for their ecosystem. AMP is an offering from Microsoft to capitalize on opportunities along with discovered business benefit on cloud platform. AMP delivers significant cost benefits and specialized support for each project irrespective of the opportunity size.*
- ***AVS**: Building on the foundation of a strong relationship & strategic partnership with Microsoft, HCL, a Gold-certified Microsoft partner is helping its customers embrace the true benefits of AVS, a Microsoft offering to seamlessly extend and redeploy VMware on Azure in a few clicks.*
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Host
Thank you very much, for sharing your views and enlightening our listeners.
It was an absolute pleasure having you on this episode. There was so much we did not know
about hybrid cloud adoption and the possibilities it will open up for the enterprises. Thank you again for your time and we hope for an opportunity to host you again.

Guest
Thank you. The pleasure is all mine. It was wonderful talking to you.

Host
I thank our listeners for joining in. We want to hear from you. We need your feedback and suggestions for future topics. The contact information is available in the description. Comment, share, recommend and subscribe. See you all in the next one.