

September 16, 2020

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Mumbai-400 051

**BSE Scrip Code: 532281**

**NSE Scrip Code: HCLTECH**

**Subject: Release – “HCL and Google Cloud Expand Partnership to Deliver Accelerated Business Intelligence Platform”**

Dear Sir/ Madam,

Enclosed please find a release on the captioned subject being issued by the Company today.

This is for your information and records.

Thanking you,

Yours faithfully,  
For **HCL Technologies Limited**



**Manish Anand**  
**Company Secretary**

Encl.:a/a



## HCL and Google Cloud Expand Partnership to Deliver Accelerated Business Intelligence Platform

HCL brings its hybrid cloud data warehouse offering, Actian Avalanche, to Google Cloud

**Noida, India — September 16, 2020** — [HCL Technologies](#) (HCL), a leading global technology company, and [Google Cloud](#) today announced the expansion of their strategic partnership to bring HCL's Actian portfolio, starting with [Actian Avalanche](#), to Google Cloud. [Actian Avalanche](#) is a high-performance hybrid cloud data warehouse designed to power an enterprise's most demanding operational analytics workloads. Actian Avalanche enables a seamless path to migrate legacy data warehouses, including IBM Netezza and Oracle Exadata, to Google Cloud, through a hybrid-cloud offering leveraging Google Cloud's Anthos application platform.

HCL's Actian Avalanche hybrid cloud data warehouse has been deployed by Fortune 500 customers to deliver powerful insights to manage business complexities for a variety of use cases, including fraud detection, real-time offers and market basket analysis. Avalanche delivers a fully managed hybrid cloud data warehouse service designed from the ground up to deliver breakthrough performance, scale and concurrency for data-driven enterprises.

Bringing Actian Avalanche to Google Cloud enables enterprise customers to leverage the platform's scalable, high-performance infrastructure and global network. Avalanche also features native integration with Google Cloud's Looker business intelligence and analytics platform, and hundreds of popular SaaS and enterprise applications, to deliver a comprehensive solution that is easy to deploy and consume.

"The integration between Google Cloud and HCL Actian Avalanche will enable customers to gain real-time insights from their operational data at a significantly lower Total Cost of Ownership. This will deliver improved business performance and the ability to increase business agility, mitigate risk and secure material cost savings in today's demanding business environment. We are excited about the strategic potential this partnership with Google Cloud brings to the market," said Raghu Chakravarthi, Chief Product Officer, Actian.

"It's critical that businesses are able to derive maximum value from their data, and we're proud to expand our partnership with HCL to help them do so," said Avanish Sahai, Vice President, Partnerships, Google Cloud. "Bringing its Actian portfolio to Google Cloud will enable HCL's enterprise customers to migrate and modernize legacy data warehouses and leverage Google Cloud's global network, performance and scale."

"The HCL Google Cloud Ecosystem is unlocking business value for customers by enabling product collaboration across HCL and Google Cloud. The launch of Actian Avalanche on Google Cloud is another differentiated collaboration that strengthens our joint offerings built around application and platform modernization, digital foundation and data value unlock," said Kalyan Kumar, CTO and Corporate Vice-President, HCL Technologies.

This latest announcement from HCL and Google Cloud expands a deep and growing partnership between the two companies to help organizations digitally transform. In 2019, HCL and Google Cloud announced the launch of HCL's [Google Cloud Ecosystem](#) to accelerate enterprise cloud adoption worldwide. To support customers, HCL has established three dedicated Google Cloud Native Labs in New York, London and the New Delhi area. These labs provide business-focused design workshops to engage customers and develop intellectual properties and Minimum Viable Products on Google Cloud across industries effectively and efficiently.





## About HCL Technologies

HCL Technologies (HCL) empowers global enterprises with technology for the next decade today. HCL's Mode 1-2-3 strategy through its deep-domain industry expertise, customer-centricity and entrepreneurial culture of ideapreneurship™ enables businesses transform into next-gen enterprises.

HCL offers its services and products through three business units - IT and Business Services (ITBS), Engineering and R&D Services (ERS) and Products & Platforms (P&P). ITBS enables global enterprises to transform their businesses through offerings in areas of Applications, Infrastructure, Digital Process Operations and next generational digital transformation solutions. ERS offers engineering services and solutions in all aspects of product development and platform engineering while under P&P, HCL provides modernized software products to global clients for their technology and industry specific requirements. Through its cutting-edge co-innovation labs, global delivery capabilities and broad global network, HCL delivers holistic services in various industry verticals, categorized under Financial Services, Manufacturing, Technology & Services, Telecom & Media, Retail & CPG, Life Sciences & Healthcare and Public Services.

As a leading global technology company, HCL takes pride in its diversity, social responsibility, sustainability and education initiatives. As of 12 months ended June 30, 2020, HCL has a consolidated revenue of US \$ 9.93 billion and its 150,287 ideapreneurs operate out of 49 countries. For more information, visit <https://www.hcltech.com/>

## About Actian

Actian, the hybrid data management, analytics and integration company, majority owned by HCL Technologies, delivers data as a competitive advantage to thousands of organizations worldwide. Through the deployment of innovative hybrid data products, fully managed cloud services, mobile and edge data management solutions, Actian ensures that business-critical systems can analyze, transact and connect at their very best – both on premise and in the cloud. Thousands of forward-thinking organizations around the globe trust Actian to help them solve their toughest data challenges to transform how they power their businesses with data. For more information, visit [www.actian.com](http://www.actian.com)

## About Google Cloud

Google Cloud provides organizations with leading infrastructure, platform capabilities and industry solutions. We deliver enterprise-grade cloud solutions that leverage Google's cutting-edge technology to help companies operate more efficiently and adapt to changing needs, giving customers a foundation for the future. Customers in more than 150 countries turn to Google Cloud as their trusted partner to solve their most critical business problems.

## Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward-looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, business process outsourcing and consulting services





including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost-effective and timely manner, time and cost overruns on fixed-price, fixed-timeframe contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward-looking statements made herein will prove to be accurate, and issuance of such forward-looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward-looking statements made herein are based on information presently available to the Management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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