



ENTERPRISE  
RESOURCE  
PLANNING



## READYING YOUR **ORACLE SOLUTIONS** TO LEAD IN THE DIGITAL ECONOMY

HOW HCL HELPS YOU MODERNIZE ORACLE  
APPLICATIONS WITH CLOUD MIGRATION

## THE OPPORTUNITY

The digital enterprise is here and with it come huge opportunities to adopt new business models, develop new digital products and services, and create compelling customer services. To take advantage you need to ensure your core, supporting Oracle systems are completely up-to-date so you can take advantage of the new features and functions they offer.

The question is should you move directly to Oracle's comprehensive cloud offerings or adopt a hybrid approach that combines the best of on-premise and cloud solutions?

## OUR PROPOSITION

At HCL we help companies answer this question with our digital systems integration solutions and services. Our global business and technology consultants combine a deep understanding of Oracle's on-premise and cloud solutions with industry expertise. Using HCL's powerful analytic tools and robust assessment methodologies they can evaluate how your current Oracle environment supports your existing business processes, work with you to develop a vision of how it needs to support your business in the future, and build a roadmap and business case for change.

Our technology-agnostic and collaborative team approach, combined with proven tools and accelerators, enables us to help organizations accelerate the time to value and lower the cost and risk of readying their Oracle environment to take advantage of the digital age.

## THE OPTIONS

We base our evaluation on what is best for your business, both now and in the future. However, whether you choose to migrate to the cloud or adopt a hybrid solution, one aim remains the same, to help you maximize the value to your business while minimizing the cost of ownership.





Oracle has a comprehensive, cohesive, and growing set of cloud-based digital offerings that offer you the opportunity to migrate existing applications to a more agile environment and take advantage of new, emerging technologies, such as mobile and the Internet of Things (IoT).

However, a headlong rush to cloud solutions can be counter-productive, as it all too easily leads to multiple cloud systems that don't integrate with each other or existing legacy systems.

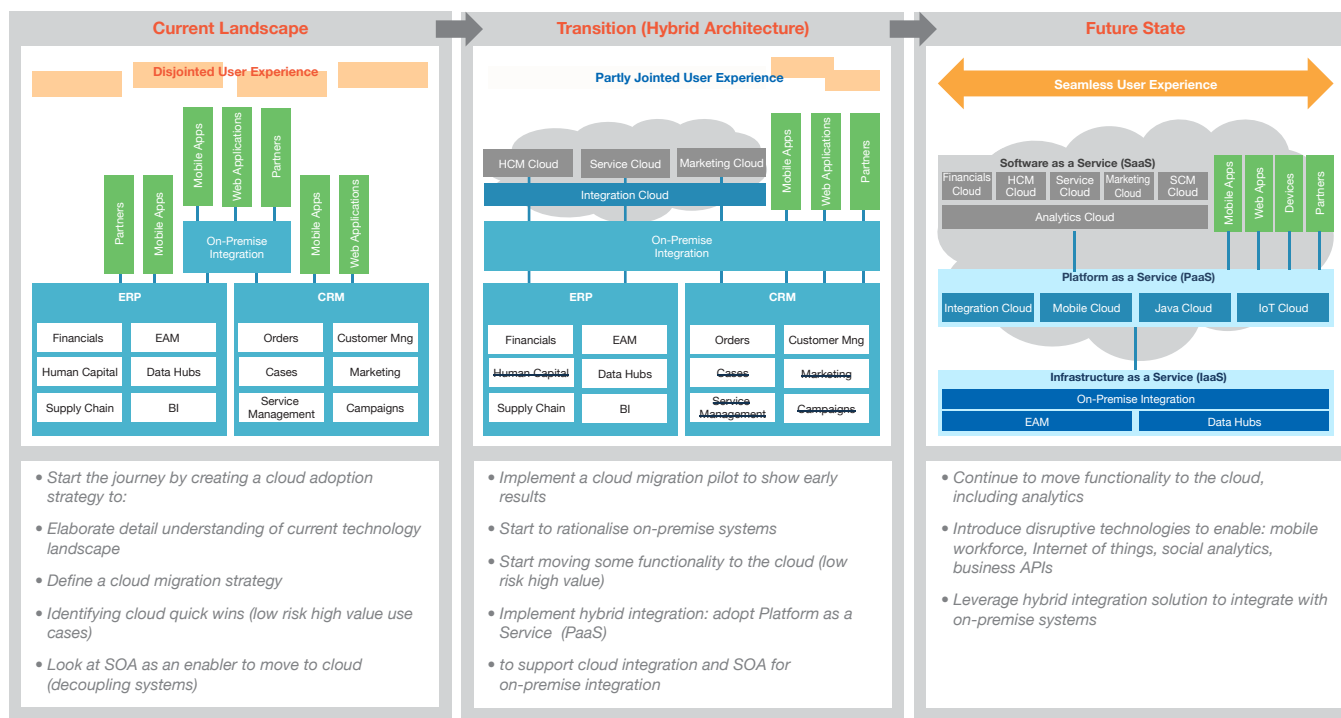
With our three-step approach and in-depth understanding we can help you maximize the benefits and minimize the risk of adopting Oracle Cloud solutions. First we help you define a strategy that is based on both a detailed understanding of your current technology landscape and future business aims. From this a plan can be drawn up that articulates the future

state that will meet the needs of the business, highlights the quick wins that are possible, and describes how the candidate systems for migration to the cloud can be decoupled from other applications.

The second step is helping you implement an Oracle Cloud migration pilot. Showing early results helps to gain the buy-in of senior executives and line of business managers for the overall strategy and eliminates the possibility of rogue IT occurring. In this step, the rationalization of on-premise applications can also begin.

In the third step we help you continue to move functionality to the Oracle Cloud, including analytics. At this stage you can start taking advantage of disruptive technologies such as mobile support, the Internet of Things, social analytics, and business APIs.





## A HYBRID SOLUTION

For all sorts of legal, compliance, or business reasons it may be necessary to keep some systems and/or data on-premise, resulting in a hybrid environment. In this situation we can leverage HCL tools and methodologies to deliver an integrated environment that maximizes the benefits of both platforms while minimizing your total cost of ownership.

As part of this hybrid solution your on-premise applications may need to be upgraded. HCL string upgrade expertise, tools, and accelerators will help you speed the upgrade while minimizing risk and reducing costs. Our global delivery model maximizes the use of global centers of excellence that have developed

reliable, repeatable functional and technical upgrade processes. These have been proven to reduce upgrade costs by 25% compared to traditional methods.

Additionally, HCL can help you rationalize your Oracle landscape through instance consolidation and streamlining your Oracle environment. Instance consolidation not only improves process quality, data accuracy, and operational synergies, it can also cut costs by up to 35%. Streamlining your Oracle environment will help you to eliminate redundant modules, functionality, and custom developments - and create a Minimum Viable Product (MVP) - reduces total cost of ownership still further.



## WHY HCL?

As a global organization with over 5500+ Oracle consultants and 250+ engagements, HCL has an in-depth expertise and experience to help you develop an Oracle strategy that will support your business now and in the future. HCL's unique frameworks, tools and accelerators combined with proven expertise will enable your organization to maximize the value to your business while minimizing the cost of ownership.

### *Expertise*

HCL's Oracle practice operates as a seamless global organization, integrating consultants and capabilities across 31 countries. Our experts span all levels of the organization from high-end industry business consulting to detailed functional, technical, and off-shore delivery.

Our centers of excellence provide you with a cost-effective way to benefit from experienced world-class resources that can help to accelerate your time to value. Plus, with our employee-first philosophy, our employees are empowered to help you.

### *Best-practice tools and accelerators*

With the field-tested methodologies, innovative tools, and repeatable processes we've developed over time, our consultants hit the ground running when it comes to helping your business maximize the benefits you get from your Oracle investment.

Our integrated Global Delivery Model (iGDM) combines on-site business transformation and consulting services with near-shore and offshore technical development and support to deliver optimal solutions at the right price.

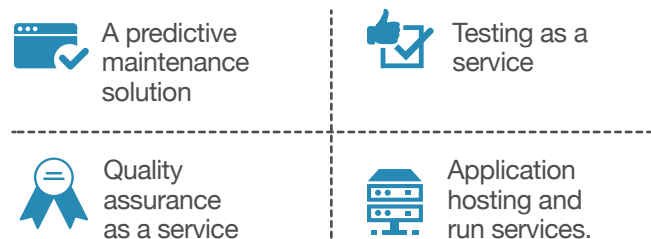
Our Prizm™ tool helps us quickly and effectively assess your current Oracle landscape and see where there is scope for optimization and rationalization, while our Provantage™ tool helps proactively monitor business processes to understand how they are impacting key business performance indicators.

Our COMIT tool for Upgrade is a custom tool developed to accelerate the process of identifying, retrofitting and migrating custom development objects to the upgraded version of the application. The three main components of COMIT tool are customization discoverer, impact analyzer, and customization migrator.

Our Data Migration Tool for Data Loading, Migration & Reconciliation is a custom mapping tool developed to migrate from multiple source databases to the cloud. It reduces the data mapping errors and increases the productivity and quality. It is also capable of extracting and loading data in various file formats. It also reduces time for data load & reconciliation.

### *Deep Oracle Cloud knowledge*

Vendors such as Oracle impose restrictions on how their products are configured, customized, extended and integrated. So unless companies are fully aware of these constraints the chances are they will encounter issues during or after adoption. In addition to providing implementation services for all of the Oracle Cloud applications, including financials, supply chain, manufacturing, order processing, human capital management, and transportation management, HCL also offers customers:



## START YOUR JOURNEY NOW

The digital enterprise is here. Taking advantage of it means ensuring you are maximizing the value of your Oracle environment. At HCL we have the expertise, methodologies and experience to help you choose and implement the best options for modernizing your Oracle applications while minimizing your cost of ownership. Let's start the conversation. Get in touch now.

*Email: [integrated.applications@hcl.com](mailto:integrated.applications@hcl.com)*

*Visit: <http://www.hcltech.com/systems-integration/oracle>*



### COMPLIMENTARY ASSESSMENT

HCL offers complimentary Oracle Application assessment to develop your Oracle strategy and accelerate time to business value from your Oracle investments provided HCL is retained to perform subsequent work as defined by the roadmap. As part of this offer, our expert consultants will evaluate your current Oracle landscape and recommend solution options designed to deliver the best value and fit for your business priorities. The outcome will be a report that provides an overview of the high-level business case and a road map for implementing the Oracle solutions that will give your organization a competitive edge in today's digital era.

To learn more, please contact us:

*Email: [integrated.applications@hcl.com](mailto:integrated.applications@hcl.com)*



# MIGRATION TO **CLOUD** SAVES MILLIONS

One of our customers was struggling with multiple home-built financial solutions with complex and costly integration requirements, as well as a single instance of salesforce.com that was constraining for the company's sales people.

Our solution was to replace the existing environment with a global integration platform deployed on a PaaS infrastructure that integrated a single instance of the Oracle eBusiness suite, Eloqua, and the Oracle Customer Data Hub with seventeen instances of salesforce.com.

As a result the client will get the following benefits:



Millions of dollars saved by decommissioning legacy systems



Improved process efficiency



Seamless integration between systems



A huge reduction in duplication of effort, maintenance, and support costs



A 360-degree single customer view through master data standardization



Increased customer satisfaction as a result of metrics facilitating on-time delivery, real time order promising, and accurate pricing and discounts.





APPLICATION  
SUPPORT &  
MAINTENANCE



BIG DATA &  
BUSINESS  
ANALYTICS



BUSINESS  
ASSURANCE  
& TESTING



CLOUD, DIGITAL  
EXPERIENCE &  
MOBILITY



COLLABORATION,  
CONTENT & SOCIAL



CUSTOMER  
RELATIONSHIP  
MANAGEMENT



DIGITAL  
SYSTEMS  
INTEGRATION



E-COMMERCE  
& OMNI-CHANNEL



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**HCL**