

# DEEP ROOTS **NEW** **POSSIBILITIES**

BUILDING DIGITAL ENTERPRISE  
WITH **ORACLE CLOUD**

Accelerated transformation  
with Oracle cloud application



In most leading corporations, the Offices of Finance/CFO and Finance IT systems have embarked on a multi-faceted transformation journey and are building solution blocks that will help address business challenges and get them ready for a 21st Century Enterprise's Digital Finance experience. HCL's Digital and Analytics group (DnA) has been evolving EPM/BI transformation solutions and working with many customers in a myriad of industries over the past years.

HCL's HiPerform solution brings you the best of technology and finance domain to build, transform, and/or optimize your performance management and analytical areas of Finance. It is part of **Finance BI suite of solutions** which is an end-to-end Finance transformation framework. HiPerform is a unique Integrated **Performance Management Solution** from HCL's EPM Service Line realized on leading Oracle Hyperion Enterprise Performance Management (EPM) and Business Intelligence (BI) platforms which cover all types of book closures, budgeting, planning, and forecasting processes including financial consolidation and analytics. It enables real-time decisions which are the key to success in this digital era. The HiPerform solution links your strategic, financial, and operational plans, and provides you with a variety of accelerators which will help Analyze, Rationalize, Realize (ARR) the benefits from your current and future technology investments in Oracle Hyperion product suite (SaaS and on-prem versions)

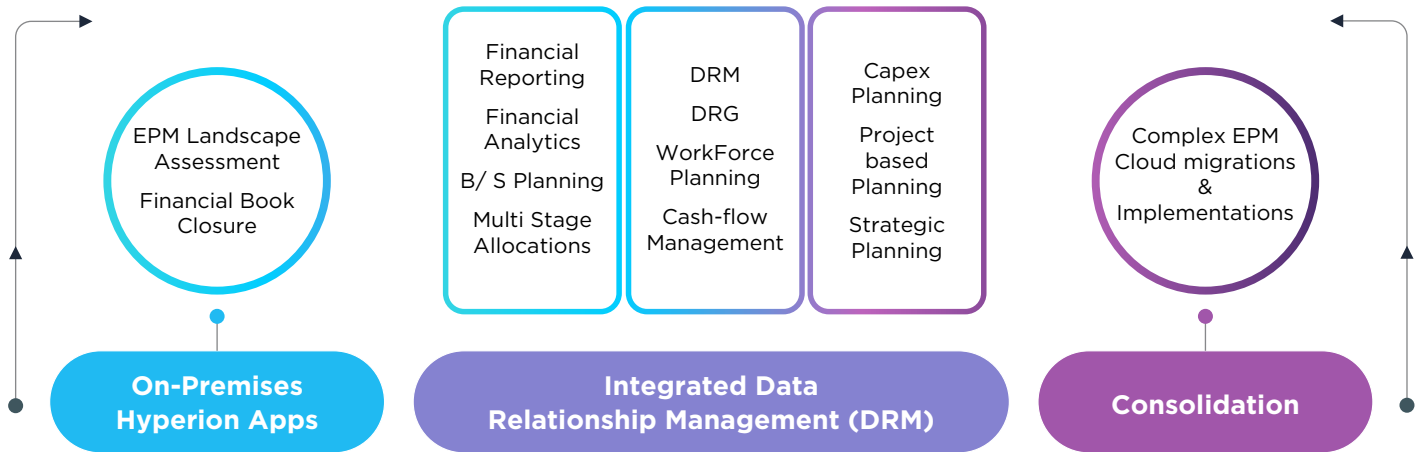


### HiPerform

- Consolidation
- GAAP & IFRS Reporting
- Master Data Management
- Balance Sheet & P&L Planning
- Workforce Analytics
- Strategic Modelling
- Process Standardization

### iDashboard

- Financial Analytics
- Sales Analytics
- Procurement Analytics
- HR Analytics
- Self service scorecards



'Hi-Perform Cloud' is a new offering for SaaS customers which is KPI driven solutions developed to enable organizations to rapidly adopt EPM SaaS offerings by migrating the existing on-premises processes and applications to Oracle Cloud. HiPerform Cloud solution provide pre-packaged frameworks for accelerated deployment of cloud services like Enterprise Planning & Budgeting, Financial Consolidation and Close, Business Intelligence etc. These frameworks provide custom solutions tailored to specific requirements and gather analytics through derived metrics for gaining insights into business operations.



## THE KEY COMPONENTS OF THE SOLUTIONS ARE:

- Assessment model for an existing implementation
- Application consolidation and optimization framework
- Accelerated migration & implementation framework
- HCL's Hyperion upgrade factory model
- Consulting services



### Accelerated Toolkits (Faster TTM)

EPM landscape/ Cloud assessment

Fast track migration and implementation packages



### EPM Frameworks

Use-case driven Planning frameworks

- |   |   |
|---|---|
| <input checked="" type="checkbox"/> Financial | <input checked="" type="checkbox"/> WorkForce |
| <input checked="" type="checkbox"/> Capex     | <input checked="" type="checkbox"/> Strategic |
| <input checked="" type="checkbox"/> Cash-flow | <input checked="" type="checkbox"/> Project   |



### Cloud Pilot

A two week pilot to get a flavour of EPM SaaS Cloud

Based on 2-4 user defined use cases



### Enhancements & Support

Seamless upgrade cycles with minimal dependency on business/ IT teams







Introduction of new features at regular interval

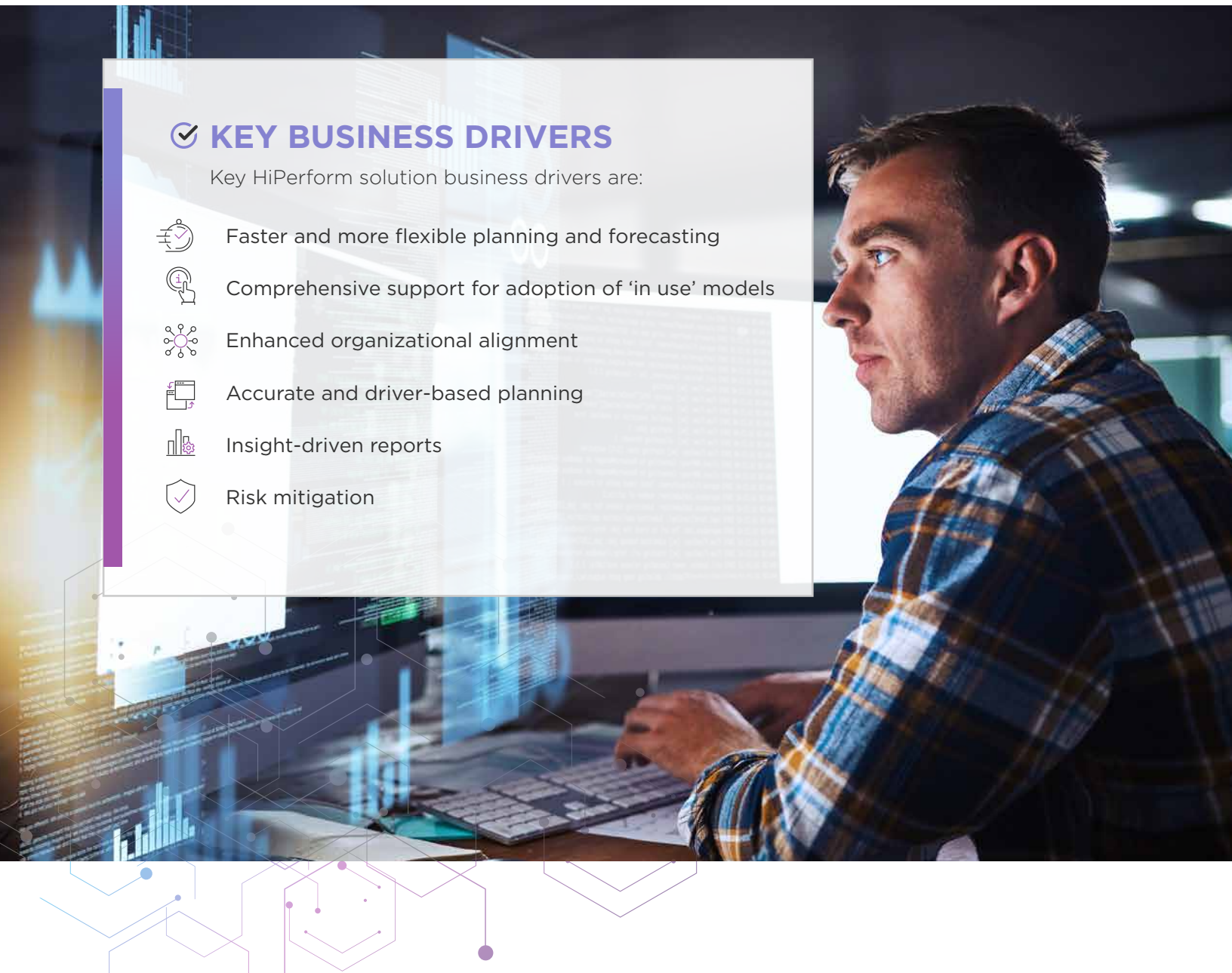
# Solution Highlights

- **Business User-driven Modelling:** With an easy-to-visualize modelling environment, business users can follow a suggested model or create their own BP&F models and run what-if analysis
- **Performance Design:** The pre-configured business rules and models enable business users to drive faster actions. An intuitive interface makes it easy to build dimensions, hierarchies, metrics, and scenarios.
- **Integrated Data Model for Reporting:** HiPerform comes with a pre-integrated data model which enables insight-driven analytics and ability to support users with management and regulatory reporting.
- **Hierarchy and Dimension Management:** Users can graphically design their HiPerform application using centralized master data management solution. Dimensions defined in one model can be used in multiple models.
- **Multidimensional Calculations:** HiPerform leverages Oracle Hyperion product suite which provides faster, easier, and powerful multidimensional analyses. One point of maintenance makes it easy for an administrator to manage business rules.

## ✓ KEY BUSINESS DRIVERS

Key HiPerform solution business drivers are:

-  Faster and more flexible planning and forecasting
-  Comprehensive support for adoption of 'in use' models
-  Enhanced organizational alignment
-  Accurate and driver-based planning
-  Insight-driven reports
-  Risk mitigation



## ✓ ASSETS & ACCELERATORS

Key HiPerform solution enablers/accelerators are:

- Integrated Data Model
- KPI Library
- Pre-Built Multidimensional Reports
- Best Practice Methodologies
- Business Metadata and Rules
- Cloud and Hybrid Deployment Capability
- Reference Solution Architecture
- EPM Assessment/Maturity Model
- BP&F Model Blueprints
- EPM Optimization Framework

## Business Benefits

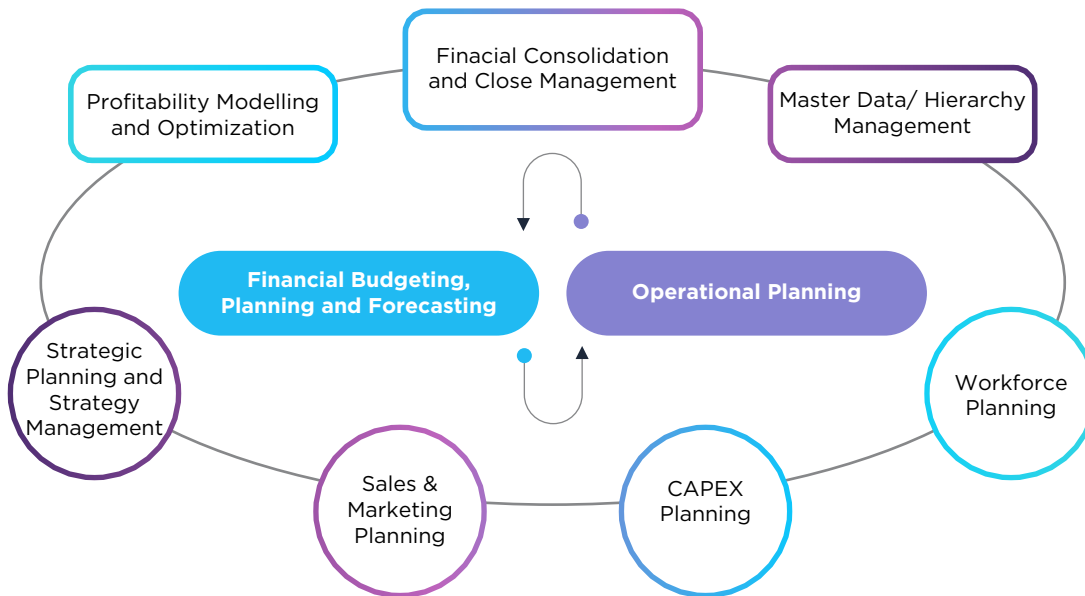
- **Faster time to market** - Use our HiPerform solution accelerators and frameworks for swift implementation of planning and forecasting models within the Oracle Hyperion suite of applications.
- **Reduced TCO** - We enable the assessment and revalidation of your current investments in Oracle Hyperion EPM applications, and help with optimization and consolidation of the applications, infrastructure, and support model - helping reduce overall ownership cost.
- **Integrated view of business metadata and operational data** - The financial data and hierarchy management component of our HiPerform solution leverages our integrated data model and provides a unified view of the business and operational data.
- **Enables strategic decision-making using performance analytics** - Our BI analytics framework empowers CxOs with KPI-based insights, driving proactive and timely decision-making.
- **Leverage integrated predictive modeling, driver-based forecasting, and Monte Carlo simulations** - The solution includes ready business models, metadata, and rules which can be extended/leveraged for the in-use planning and budgeting models.

## HCL's offering

### Solution Components:

The key solution components include:

- **Strategy planning**
- **Financial budgeting, planning, and forecasting**
- **Operational planning**
- **Sales and marketing planning**
- **Profitability modelling and optimization**
- **Financial consolidation and close management**
- **Workforce and capital asset planning**
- **Master data and hierarchy management**



## ✓ TECHNOLOGY USED

Oracle EPM Product Suite

Reporting solutions

Oracle's EPM & BI Cloud Services

## Experience:

HCL has been engaged in providing EPM and BI solutions for over seven years. We cater to the requirements of over 80 global customers, across varied verticals. Our solutions have helped businesses realize their transformation goals faster and build an integrated and agile architecture harnessing the combined power of technology, process, and data. HCL has enabled organizations with accelerated access to relevant and accurate information across financial and operational functions - with reduced effort, and tangible economic benefits.



### HCL partnered with a global investment bank in its EPM journey for more than five years

- The bank operates in more than 75 countries
- It has over \$380 billion in assets under management
- Over 50 EPM consultants delivered financial transformational programs ranging from application assessment, implementation services to enhanced application, and infrastructure support



### HCL helped a global universal bank in its EPM journey for more than three years

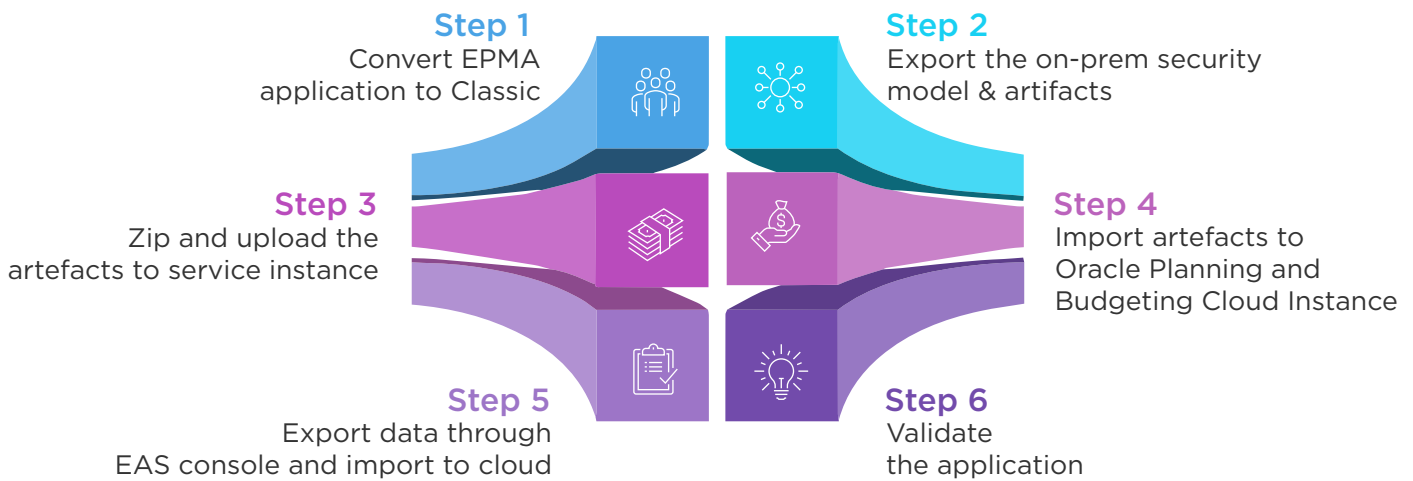
- The bank has operations in more than 70 countries
- Its revenue is more than \$15 billion
- Over 25 EPM consultants delivered Hyperion BI solutions across implementation and support engagements with a growing footprint in major financial transformational programs globally

# Oracle EPM Cloud Migrations

HCL has been helping many customers in their journey of Cloud adoption for Planning & Budgeting, Financial Consolidation & Close and Analytics area leveraging Oracle Cloud Solutions. This follows an iterative methodology and leverages industry best practices for Cloud Adoption.

HiPerform migration frameworks enable smooth transition of on-prem Hyperion applications to Oracle Planning Cloud. These frameworks cover complex scenarios like applications created using Performance Architect (EPMA), applications built on hybrid essbase cubes, as well as Classic applications.

The step by step detailed approach ensures seamless user experience with minimum disruption to business processes, while providing an opportunity to realize the benefits offered by the EPM SaaS applications.





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